



Annual Meeting Proceedings

2023

Grandview, WA

<https://www.grapesociety.org>



# ANNUAL MEETING & TRADE SHOW

November 16- 17th, 2023

Church of the Nazarene, 500 N. Elm, Grandview, WA 98930

**Thursday, November 16 2023 (8:00 a.m. - 5:00 p.m.)**

Program

<b>8:00 a.m.</b>	<b>Registration &amp; Trade Show Open</b>
<b>8:45 - 9:05 a.m.</b>	<b>Welcome &amp; WSGS Business Meeting</b>
<b>9:05 - 9:20 a.m.</b>	<b>State of the Grapes, Trent Ball, YVC</b>
<b>9:20 - 9:45 a.m.</b>	<b>Cost of Production Calculator, Trent Ball, YVC</b>
<b>9:45 - 10:10 a.m.</b>	<b>Precision Shoot Thinner: From Research to Reality</b> Melissa Hansen, WA. Wine Commission
<b>10:10- 10:15 a.m.</b>	<b>Door Prize Drawing</b>
<b>10:15 - 10:45 a.m.</b>	<b>Trade Show Break/ Poster Session/ Cold Hardiness Info. Table</b>
<b>10:45 - 11:10 a.m.</b>	<b>Drought Resilience Water Policy, and Water Management,</b> Scott Revell, Roza Irrigation District
<b>11:10 - 11:35 a.m.</b>	<b>Back to Basics: Using Canopy Measurements and Extractable Soil Water to Irrigate Different Wine Grape Varieties,</b> Charles Obiero, WSU
<b>11:35- 12:00 p.m.</b>	<b>Innovative Solutions for Grape Mealybug Management: Mating Disrup tion in Washington State Vineyards,</b> Stephen Onayemi, WSU
<b>12:00 - 1:15 p.m.</b>	<b>Lunch Break and Trade Show</b>
<b>1:20- 1:35 p.m.</b>	<b>WSGS Awards Ceremony</b>
<b>1:35- 1:50 p.m.</b>	<b>WSU VE Curriculum Update,</b> Jean Dodson Peterson, WSU
<b>1:50 - 2:20 p.m.</b>	<b>Basic History of Rootstocks,</b> Jean Dodson Peterson, WSU
<b>2:20 - 2:55 p.m.</b>	<b>Pest Management Strategic Plan Update ,</b> Doug Walsh and Michelle Moyer, WSU
<b>2:55 - 3:25 p.m.</b>	<b>Trade Show Break/ Poster Session/ Cold Hardiness Info. Table</b>
<b>3:25 - 3:50 p.m.</b>	<b>Application via Drones for Difficult Vineyards,</b> Bill Kuper, Ag Drones Northwest
<b>3:50 - 4:15 p.m.</b>	<b>Biological Efficacy and Cleaning Performance Evaluation of a Pneumatic - Based Solid Set Canopy Delivery System Optimized for VSP Trained Grapevines</b> Dattatray Bhalekar, WSU
<b>4:15- 4:40 p.m.</b>	<b>Foliar Nitrogen Application in Eastern WA. Vineyards,</b> Pierre Davadant, WSU
<b>4:40 – 4:55 p.m.</b>	<b>Door Prize Drawing</b>

[www.grapesociety.org](http://www.grapesociety.org)



# ANNUAL MEETING & TRADE SHOW

November 16-17th 2023

Church of the Nazarene, 500 N. Elm, Grandview, WA 98930

**Friday, November 17, 2023(8:00 a.m. - 12:00 p.m.)**

**Program**

<b>8:00 a.m.</b>	<b>Registration &amp; Trade Show Open</b>
<b>8:10 –8:20 a.m.</b>	<b>Welcome &amp; Door Prize Drawings– Election Announcement</b>
<b>8:20 - 8:35a.m.</b>	<b>AI in Agriculture and the AgAID Project, Paola Pesantez Cabrera, WSU</b>
<b>8:35- 9:00 a.m.</b>	<b>Lessons on Developing a Sensor Network in Grapes, Jake Schrader and Shafik Kiraga</b>
<b>9:00- 9:25 a.m.</b>	<b>Spotted Lantern Fly Identification and Risk to Agriculture, Joshua Milnes, WSDA</b>
<b>9:25 - 9:50 a.m.</b>	<b>Japanese Beetle Update, Cassie Cichorz, WSDA</b>
<b>9:50 - 10:15 a.m.</b>	<b>Screening Rootstocks Against the Northern Root-Knot Nematode, Bernadette Gagnier, WSU</b>
<b>10:15– 10:45 a.m.</b>	<b>Trade Show Break</b>
<b>10:45 - 11:10 a.m.</b>	<b>Connecting Soil Health Metrics to Plant -Parasitic Nematode Suppression in a Model System, Devin Rippner, USDA</b>
<b>11:10 –11:50 a.m.</b>	<b>Why it Pays to Manage Safety, Jeff Lutz, WA. Farm Bureau</b>
<b>11:50 - 12:00 p.m.</b>	<b>Scholarship Fundraiser Drawing; Door Prizes</b>
<b>12:00 p.m.</b>	<b>Adjourn</b>

# 2023 Annual Meeting Proceedings

## Presentations

2023 State of the Grapes, Trent Ball, YVC

Cost of Production Calculator, Trent Ball, YVC

Drought Resistant, Water Policy and Water Management, Scott Revell, Roza Irrigation District

Back to Basics: Using Canopy Measurements and Extractable Soil Water to Irrigate Different Wine Grape Varieties, Charles Obiero, WSU

Mating Disruption for Grape Mealybugs in WA. State, Stephen Onayemi, WSU

Pest Management Strategic Plan Update, Doug Walsh and Michelle Moyer, WSU

Foliar Nitrogen Application in Eastern WA, Pierre Davadant, WSU

AI in Agriculture and the AgAID project, Paola Pesantez Cabrera, WSU

Screening Rootstocks Against the Northern Root-knot Nematode, Bernadette Gagnier, WSU

# 2023 Economic Grape Update

Trent Ball

*Yakima Valley College*

*Vineyard & Winery Technology Program*

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## U.S. Concord Production- A Review

- 2022 Concord crop
  - 391,900 tons
  - 4% below 10 year average
- Inventories were low prior to 2022 harvest
  - Cash price increased on the East & West
- New York, Pennsylvania, Ohio
  - 2022 crop was down, near 10-year average
- Michigan
  - Record book yields, good sugars
  - Highest crop size since 2016

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## Washington Concord Production- 2022

- 157,640 tons
  - Up 53% from 2021
- Budbreak was slightly earlier than normal
- Winter in April
  - Bloom 10 days later than normal
- Harvest was a late start
  - Good sugars and good color
  - Higher than expected yields
- 2022 crop was up
  - Highest since 2019



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## 2023 Eastern Season

- Michigan
  - Cool summer, delayed sugar development in ConCORDs
  - Higher crop than expected given larger 2022 crop
- NY and Pennsylvania
  - Finger Lakes region had low crop yield
  - Other areas had above average (NY-PA state line)
  - Delayed ripening, forcing a late harvest
    - 14 brix not uncommon
  - Good late fall ripening to drive up Brix levels
    - Better yields than in 2022

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## The 2023 Growing Season in WA

- Cool April slowed budbreak
- May was very warm
  - Bloom was early and fast
- Warm summer
  - Good sugars and good color
  - Higher than expected yields
- Good harvest weather, ideal growing season
- 2023 crop was up
  - Highest since 2019



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## Concord Grape Juice Industry

- Washington
  - Nation's leading producer
  - Production averaged 173,000 tons 2012-2022
  - 2023 production estimated at 165,433 tons
    - Approximately 19,156 tons of organic Concorde
- Tri-State area
  - Largest production area
  - Production averaged 188,000 tons 2012-2022
  - 2023 production estimated at 212,630 tons
    - 191,260 for region in 2022

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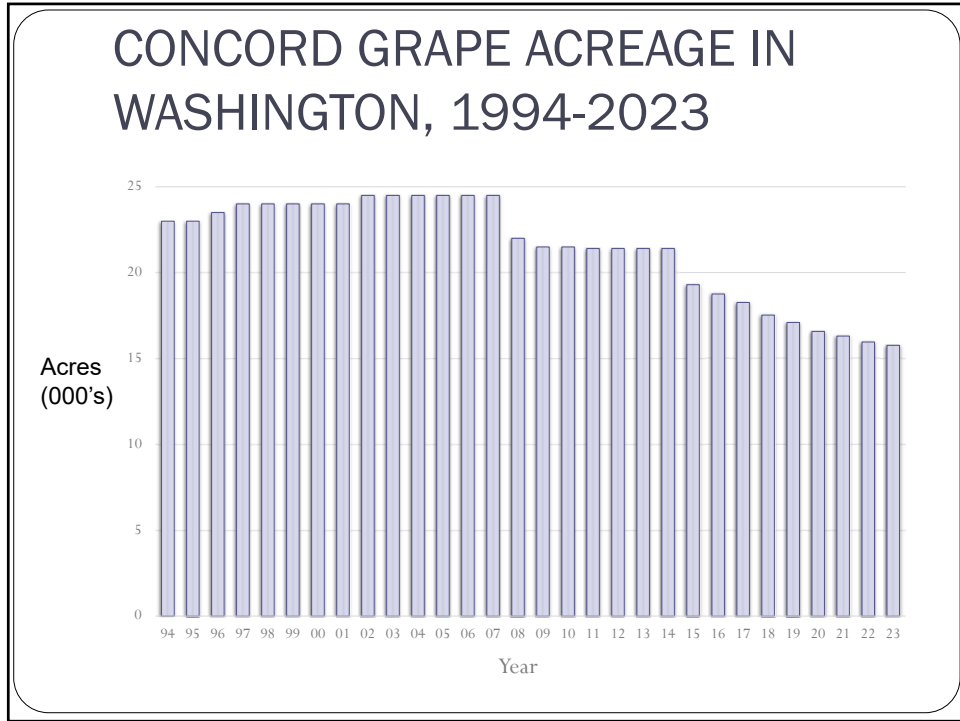
## Concord and Niagara Grape Acreage in Washington (2023)

- Concord- 15,766 acres (estimate)
- Niagara- 1,212 acres (estimate)



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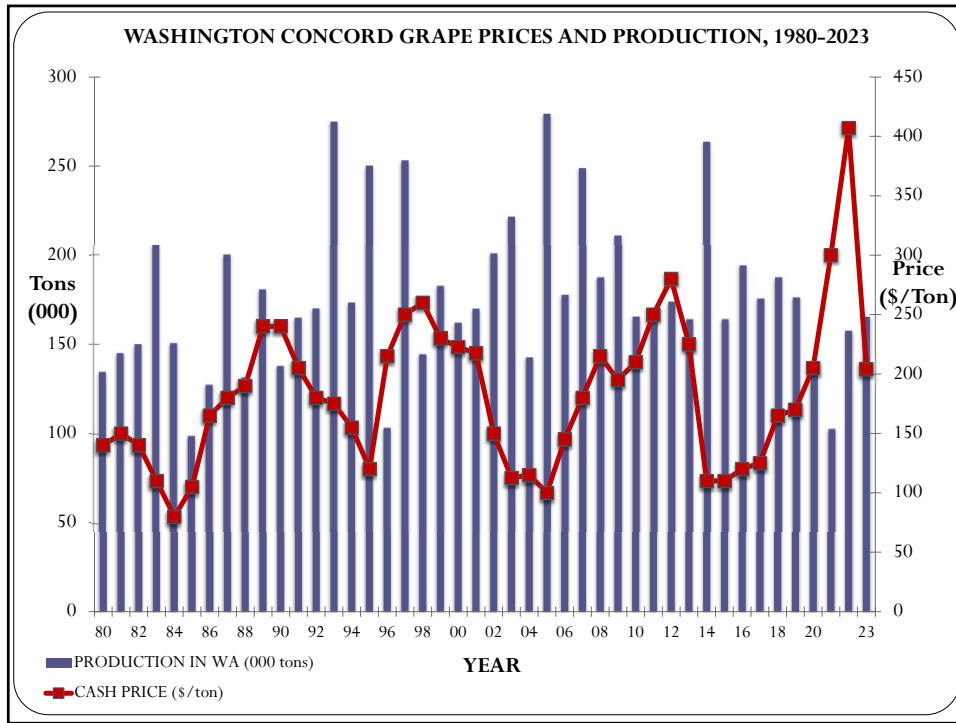
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### Concord Grape Production and Prices in Washington and the U.S., 2012-2023

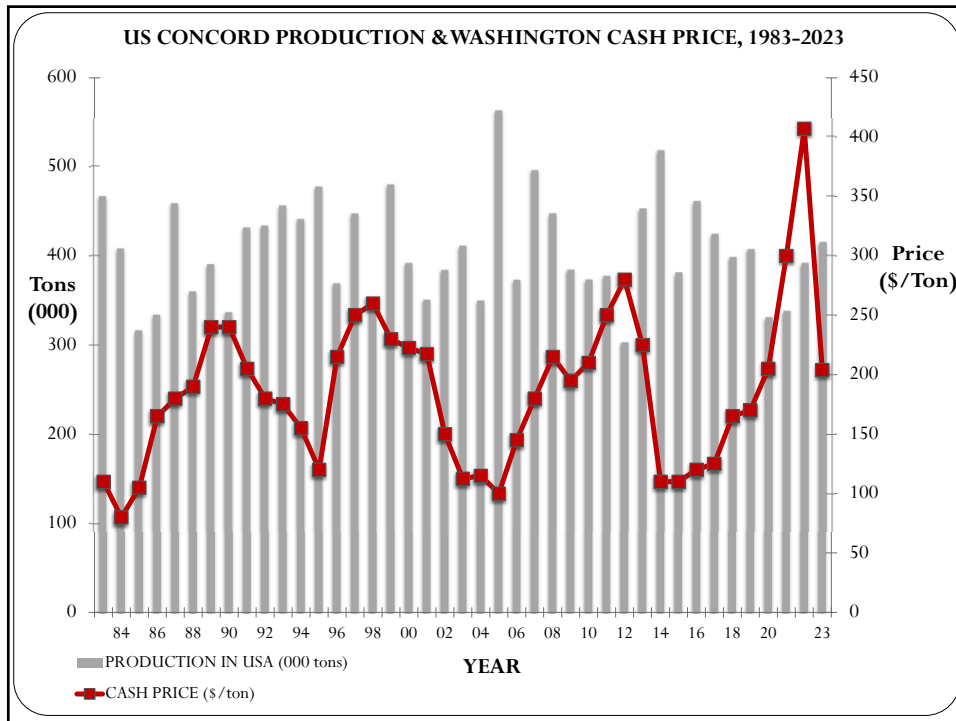
Year	Washington Production (Tons)	U.S. Production (Tons)	Cash Price in Washington (\$/ton)
2023	165,452 (est)	415,260 (est)	204
2022	157,639	391,900	407
2021	102,883	338,283	300
2020	135,000	331,000	205
2019	176,237	407,000	170
2018	187,438	398,438	165
2017	176,000	420,190	120
2016	195,000	452,630	120
2015	175,000	401,720	110
2014	260,000	505,180	110
2013	165,000	452,550	225
2012	167,000	303,110	280

*NASS data for 2009-2017*

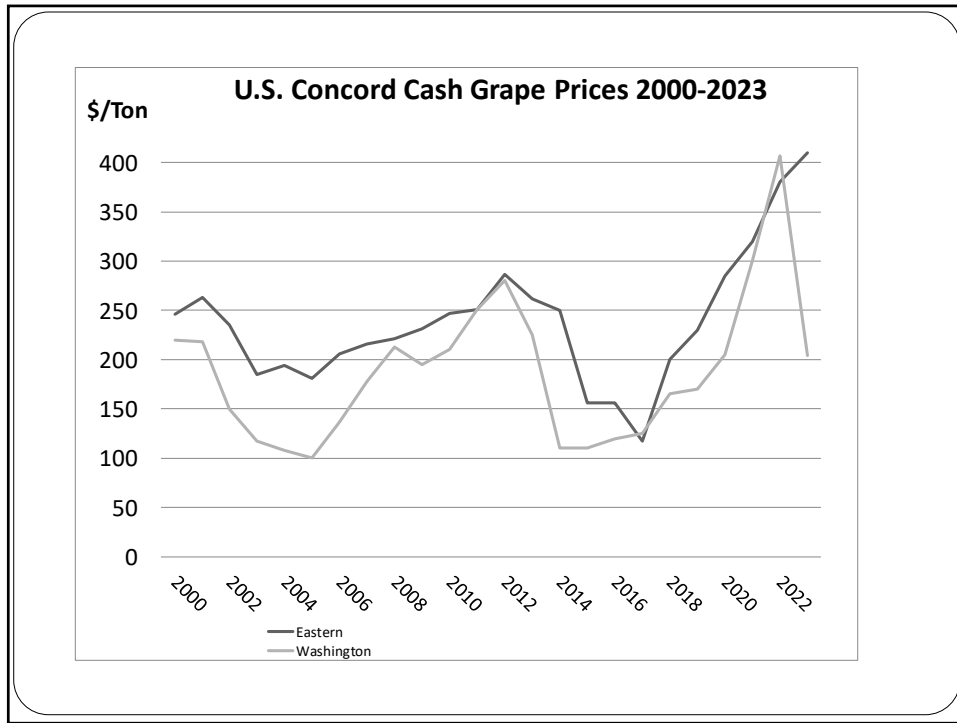
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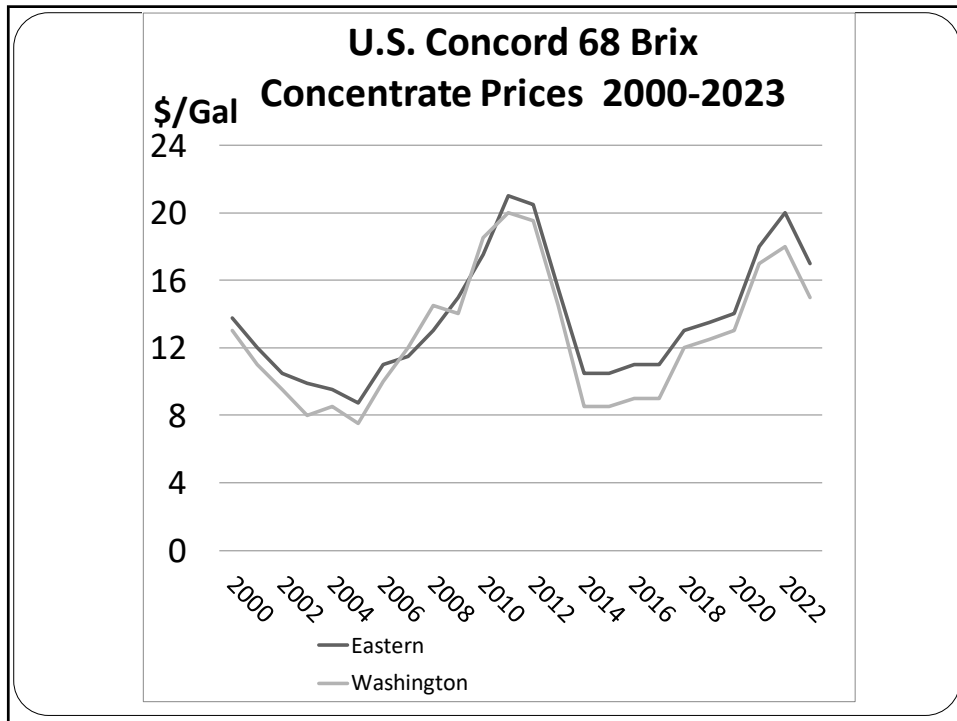
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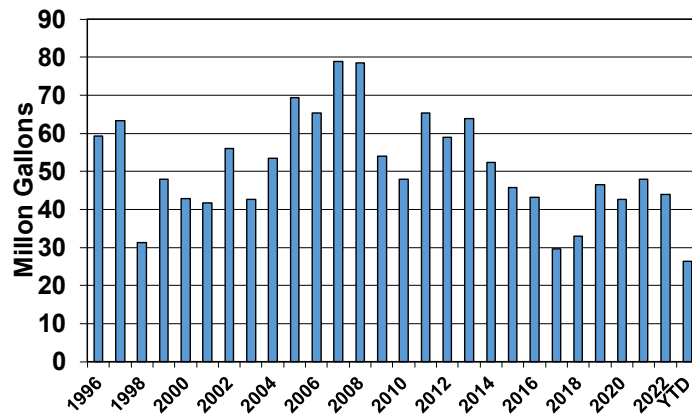
## Washington Niagara Production

Year	Washington Production (Tons)	U.S. Production (Tons)
2023	13,304	41,000 (Est.)
2022	13,498	N/A
2021	10,692	N/A
2020	10,515	N/A
2019	14,411	N/A
2018	18,328	N/A
2017	17,000	58,650
2016	25,000	71,180
2015	14,000	54,050

**1,212 acres in WA (estimate)**

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## U.S. Grape Juice Imports (1996-2023)



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## Pricing of Concord Grapes

### 1. Supply and demand conditions

#### ■ Supply

- Current production
- Inventories of concentrate/product
- Imports

#### ■ Demand

- Sale of products
- Exports
- Demand for inventories

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## Economic Outlook

- Acreage remains consistent
- Some industry inventories are long
- Sales are slow
- Cash price likely to ???



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## Wine Grapes

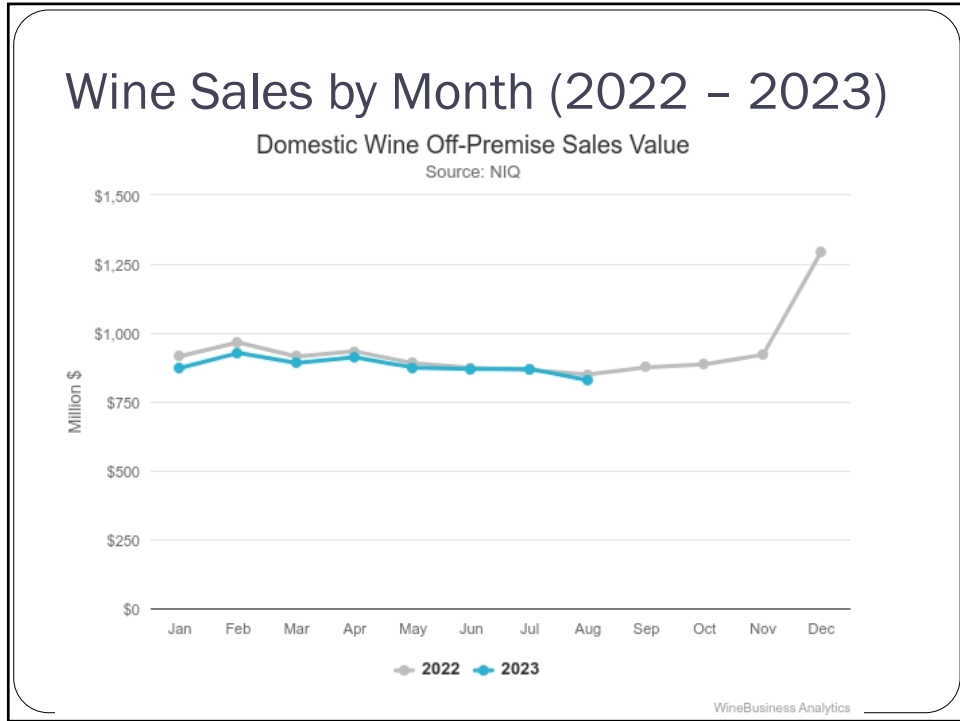


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## Wine Sales in the U.S.- 2011 to 2021 in millions of gallons

Year	Table Wine	Dessert Wine	Champagne/ Sparkling Wine	Total Wine	Total Retail Value (billion)
2021 (Est.)	880	106	87	1,072	\$78.4
2020	796	96	68	1,036	\$66.8
2019	761	94	70	968	\$74.5
2018	765	95	66	963	\$71.4
2017	766	96	63	961	\$69.5
2016	752	98	58	947	\$65.2
2015	737	96	52	920	\$62.5
2014	734	82	47	899	\$59.7
2013	738	75	44	895	\$56.7
2012	717	72	42	873	\$55.6
2011	695	75	41	848	\$52.6

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### Wine Grape Production

Year	Washington Production (Tons)	California Production (Tons)
2023	151,000	3,600,000
2022	240,000	3,400,000
2021	179,600	3,610,000
2020	178,000	3,411,000
2019	201,000	3,920,000
2018	261,000	4,281,000
2017	229,000	4,016,000
2016	270,000	4,032,000

\*WA Crush estimate courtesy of Washington Winegrowers Association

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## Thank You!

- Washington Grape Juice Processors
- Greg MaGill at MaGill Brokerage and Consulting
- Dave Momberger at Growers Cooperative
- Steve Cockram at Growers Co-op Grape Juice Co.
- Eric Huddy at AgriAmerica
- Michael Reinke, MSU Extension
- WA Winegrowers Association



Trent Ball

[tball@yvcc.edu](mailto:tball@yvcc.edu)

509-882-7007



# Juice Grape Cost of Production Calculator

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Presented by: Trent Ball

*Vineyard & Winery Technology Program, Chair, YVC and Partner, **Agri-Business Consultants, LLC.***

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## What is a COP Calculator

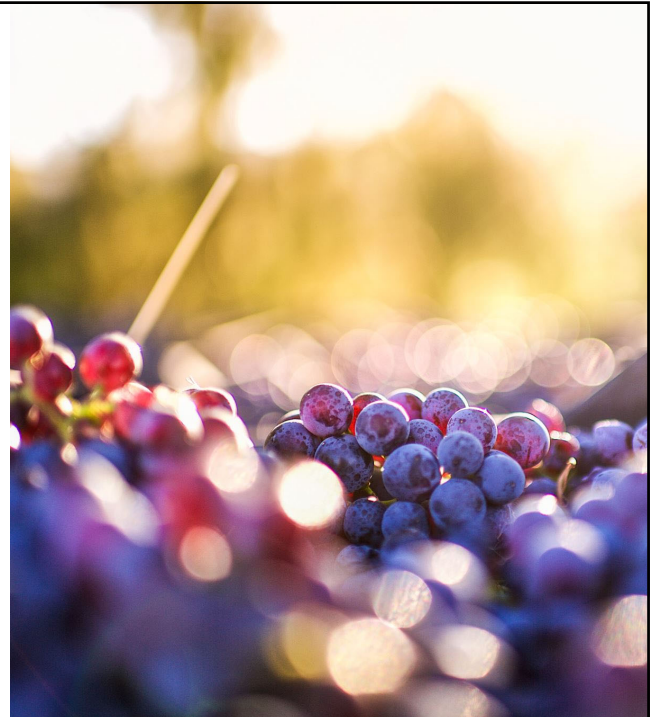
**An online budget form where growers input fixed and variable costs to automatically calculate total production costs.**

- Can use default industry average data or plug in actual costs
- For use by OR, ID, WA,
- Both conventional and organic practices.

### **Calculators for grapes:**

- Wine Grapes – year 1, year 2, year 3+
- Juice Grapes – year 1, year 2, year 3+

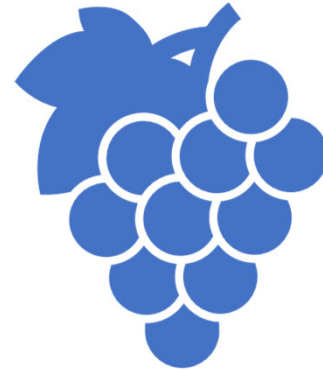
•<http://www.nwgrapecalculators.org>



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## How do COP Calculators Help?

- Enable growers to calculate their costs of production by variety and market - juice, wine.
- Make computing break even costs easy
- Allow growers to compare their costs with industry averages
- Help growers with financial records and business planning
- Valuable tool for growers entering the industry or changing varieties
- Help growers with their presentations to bankers, lenders and investors



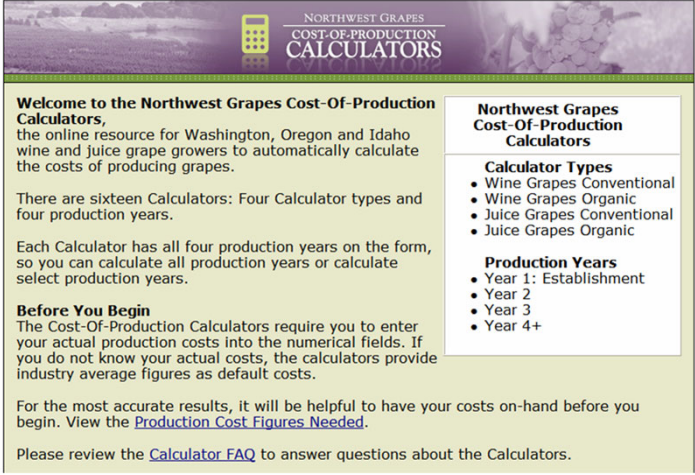
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## What's new in 2023/2024?

- Website interface updated
- Updated prices to 2023/2024 values
- Cultural practices reviewed and updated
  - Land preparation costs
  - Applications versus specific chemicals
- Revenue/Expense Summary
  - 10-year summary of revenue/expenses
- Spreadsheet download instead of web interface only

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The current website



**Welcome to the Northwest Grapes Cost-Of-Production Calculators**, the online resource for Washington, Oregon and Idaho wine and juice grape growers to automatically calculate the costs of producing grapes.

There are sixteen Calculators: Four Calculator types and four production years.

Each Calculator has all four production years on the form, so you can calculate all production years or calculate select production years.

**Before You Begin**  
The Cost-Of-Production Calculators require you to enter your actual production costs into the numerical fields. If you do not know your actual costs, the calculators provide industry average figures as default costs.

For the most accurate results, it will be helpful to have your costs on-hand before you begin. View the [Production Cost Figures Needed](#).

Please review the [Calculator FAQ](#) to answer questions about the Calculators.

**Northwest Grapes Cost-Of-Production Calculators**


**Calculator Types**

- Wine Grapes Conventional
- Wine Grapes Organic
- Juice Grapes Conventional
- Juice Grapes Organic

**Production Years**

- Year 1: Establishment
- Year 2
- Year 3
- Year 4+

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## A New Web Interface

- Users enter row and vine spacing. Form calculates plants/acre.
- Users enter their production costs or use default average ranges.
- The Calculator automatically calculates their Total Costs Per Acre.

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## Juice Grapes (Organic or Conventional)



JUICE GRAPES

### ORGANIC PRODUCTION

For those embracing organic methods in juice grape farming, our Organic Juice Grape Production Calculator is your go-to resource. Calculate the costs of organic inputs, labor, and certification to gain a comprehensive understanding of your operation. Make data-driven decisions for a more sustainable and profitable juice grape enterprise.

CLICK HERE



JUICE GRAPES

### CONVENTIONAL PRODUCTION

Navigate the financial aspects of juice grape cultivation using our specialized calculator. This tool is engineered for grape growers focusing on conventional juice grape production, and includes variables like equipment, labor, and chemical inputs. Use this calculator to optimize your cost structure and maximize profitability.

CLICK HERE

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## From a Web Page to a Spreadsheet

A Little About Yourself:

**YOUR NAME** *(REQUIRED)*


First Name

Last Name

**EMAIL** *(REQUIRED)*

Your email address

SUBMIT



Washington, Oregon and Idaho Wine and Grape Growers

A Special Thank You!

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How To Reach Us

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Quick Links

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## Intro Questions

A	B	C	D
<h3>Juice Grape COP Calculator</h3>			
Answer the highlighted questions below prior to starting by replacing the default values provided. If you don't know the figures, you may use the default values.			
<b>Borrowed and Equity Vineyard Establishment Capital</b>			
6	<b>Capital borrowed to establish the vineyard (%)</b>		60%
<i>Enter the percentage of the total capital that will be borrowed for the vineyard establishment</i>			
8	<b>Interest rate on borrowed capital</b>		7%
9	<b>Investment interest rate (opportunity cost)</b>		7%
<i>The interest expense for the lost opportunity that could have been earned if the equity capital (money) was used elsewhere</i>			
<b>Annual Operating Capital</b>			
12	<b>Number of months of borrowed capital (Operating)</b>		6
13	<b>Operating interest rate (%)</b>		6%
14	<b>Amount of annual borrowed capital (%)</b>		50%
<i>Enter the percentage of annual operating capital that will be borrowed by the operation</i>			
<b>Production</b>			
17	<b>Estimated yield in year 2 (tons)</b>		0
18	<b>Estimated yield in year 3 (tons)</b>		5

< >
Intro Questions
Year 1
Year 2
Year 3
Year 4+
Summary

9

## Intro Questions

A	B	C	D	E	F	G	H	I	J
49	Propane	gal	3						
<b>Organic Nutrients/Applications</b>				Identify the applications expected per season below:					
52	Items	Units	Price(\$)/Unit	Year 1	Year 2	Year 3	Year 4+		
53	Fertilizer (product cost/application)	/ acre	175	1	1	1	1		
54	Pre-emergent Herbicides (product cost/application)	/ acre	50	1	1	1	1		
55	Post-emergent Herbicide	/ acre	30	1	2	2	2		
56	Fungicide (product cost/application)	/ acre	50	0	0	1	1		
57	Insecticide (product cost/application)	/ acre	8	0	0	1	1		
58	Cultivate	passes	n/a	3	3	3	3		
59	Foliar Nutrient (product cost/application)	/ acre	45	n/a	n/a	n/a	2		
<b>Trellis Materials:</b>									
62	Items	Units	Price(\$)/Unit						
63	Wood stakes (markers)	each	0.0972						
64	Plastic ribbon	/ foot	0.01						
65	Staples 2"	/ lb	1.6						
66	#9 Wire soft	/ foot	0.08						
67	#11 Wire HT	/ foot	0.065						
68	#12.5 Wire HT	/ foot	0.05						
69	Crimping tool	each	100						
70	Wire clips	each	0.1						

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Intro Questions
Year 1
Year 2
Year 3
Year 4+
Summary
+

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	A	B	C	D	E	F		
1	<b>Year 1</b>							
2	Default values are pre-entered into the fields, to enter your own costs, delete the default and replace with your cost.							
3	<b>Site/Field Preparation</b>							
4	<i>Description</i>	<i>Labor</i>	<i>Machinery</i>	<i>Materials</i>	<i>Services</i>	<i>Total Cost</i>		
5	Land Preparation (rip, plow, etc.)	\$ -	\$ -	\$ -	\$ -	\$ -		
6	Fumigation	\$ -	\$ -	\$ -	\$ -	\$ -		
7	Survey and mark	\$ 75.85	\$ 5.46	\$ 2.33	\$ -	\$ 83.65		
8	Other	\$ -	\$ -	\$ -	\$ -	\$ -		
9								
10	<b>Install Irrigation System</b>							
11	<i>Description</i>	<i>Labor</i>	<i>Machinery</i>	<i>Materials</i>	<i>Services</i>	<i>Total Cost</i>		
12	Solid set irrigation system	\$ -	\$ -	\$ 2,500.00	\$ 2,000.00	\$ 4,500.00		
13	Other	\$ -	\$ -	\$ -	\$ -	\$ -		
14								
15	<b>Plant Vines</b>							
16	<i>Description</i>	<i>Labor</i>	<i>Machinery</i>	<i>Materials</i>	<i>Services</i>	<i>Total Cost</i>		
17	Plant nursery stock	\$ 61.50	\$ -	\$ 1,382.00	\$ 38.00	\$ 1,481.50		
18	Other	\$ -	\$ -	\$ -	\$ -	\$ -		
19								
20	<b>Trellis System</b>							
21	<i>Description</i>	<i>Labor</i>	<i>Machinery</i>	<i>Materials</i>	<i>Services</i>	<i>Total Cost</i>		
22	Spread posts and anchors	\$ 41.00	\$ 8.74	\$ 3,136.00	\$ -	\$ 3,185.74		
23	Install line posts	\$ 369.00	\$ 131.16	\$ -	\$ -	\$ 500.16		
24	Install end posts	\$ 117.88	\$ 51.92	\$ -	\$ -	\$ 169.79		
25	Install anchors	\$ 61.50	\$ 24.59	\$ 99.20	\$ -	\$ 185.29		
26	String wire	\$ 133.25	\$ -	\$ 314.60	\$ -	\$ 447.85		
	< >	Intro Questions	<u>Year 1</u>	Year 2	Year 3	Year 4+	Summary	+

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89	<i>Description</i>	<i>Labor</i>	<i>Machinery</i>	<i>Materials</i>	<i>Services</i>	<i>Total Cost</i>		
90	Operating Interest	\$ -	\$ -	\$ -	\$ 190.98	\$ 190.98		
91								
92	<b>Total Variable Costs</b>					<b>\$ 12,923.10</b>		
93								
94	<b>Cash Costs</b>							
95	<i>Description</i>				<i>Unit</i>	<i>Amount</i>		
96	Loan interest (establishment, equipment, land, etc.)				acre	\$ 558.94		
97	Management fee				acre	\$ 275.00		
98	Property insurance				acre	\$ 60.00		
99	Real Estate Taxes				acre	\$ 50.00		
100	Other				acre	\$ -		
101	Other				acre	\$ -		
102	<b>Total Cash Costs</b>					<b>\$943.94</b>		
103								
104	<b>Non-Cash Costs</b>							
105	<i>Description</i>				<i>Unit</i>	<i>Amount</i>		
106	Depreciation				acre	\$ 391.04		
107	Machinery and equipment taxes, insurance, housing and interest				acre	\$ 499.48		
108	Interest on Investment (Opportunity Cost)				acre	\$ 382.93		
109	<b>Total Non-Cash Costs</b>					<b>\$1,273.45</b>		
110								
111	<b>Total Fixed Costs</b>					<b>\$2,217.39</b>		
112								
113	<b>Total Cost Per Acre</b>					<b>\$15,140.49</b>		
	<i>Values are obtained using the formulas from the bulletin PNW 346 "Pacific Northwest Farm Machinery Costs"</i>							
	< >	Intro Questions	<u>Year 1</u>	Year 2	Year 3	Year 4+	Summary	+

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## Revenue and Variable Costs

Period	1	2	3	4	5
Yield (tons/acre)	0.00	0.00	5.00	12.00	12.00
Price (\$/ton)	\$0.00	\$375.00	\$375.00	\$375.00	\$375.00
<b>REVENUE (\$/acre):</b>					
Grape Sales	\$0.00	\$0.00	\$1,875.00	\$4,500.00	\$4,500.00
<b>Total Revenue:</b>	\$0.00	\$0.00	\$1,875.00	\$4,500.00	\$4,500.00
<b>EXPENSES (\$/acre):</b>					
<b>VARIABLE COSTS:</b>					
Grow Tubes	\$331.68	-	-	-	-
Nursery Stock	\$1,382.00	\$69.10	-	-	-
Irrigation Install, Equip Rental	\$4,578.00	\$20.00	\$20.00	\$20.00	\$20.00
Trellis Material/Ties	\$3,549.80	\$27.58	15.00	\$130.00	\$130.00
Fertilizer	\$175.00	\$175.00	\$175.00	\$265.00	\$265.00
Chemicals	\$80.00	\$110.00	\$168.00	\$168.00	\$168.00
Pruning (Custom pre-prune and h	-	205.00	287.00	\$292.30	\$292.30
Custom Harvesting/Hauling	-	-	\$325.00	\$780.00	\$780.00
Canopy Management	-	922.50	278.80	\$184.50	\$184.50
Labor	\$1,475.43	\$414.15	\$386.75	\$489.50	\$489.50
Irrigation Electrical/Repairs/Water	\$235.00	\$235.00	\$235.00	\$235.00	\$235.00
Miscellaneous	\$220.00	\$200.00	\$200.00	\$200.00	\$200.00
Equipment Fuel/Lube & Repair	\$702.88	\$227.92	\$267.48	\$260.71	\$260.71
Interest on Op. Cap.	<u>\$190.98</u>	<u>\$39.09</u>	<u>\$35.37</u>	<u>\$45.38</u>	<u>\$45.38</u>
<b>Total Variable Cost:</b>	\$12,923.10	2,645.34	2,393.40	3,070.38	3,070.38

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## Fixed Costs and Net Returns

Period	1	2	3	4	5
<b>FIXED COSTS:</b>					
Interest- Loan	\$558.94	\$686.21	\$802.91	\$802.91	\$802.91
Management Fee	\$275.00	\$275.00	\$275.00	\$275.00	\$275.00
Property Insurance	\$60.00	\$60.00	\$60.00	\$60.00	\$60.00
RE Tax	\$50.00	\$50.00	\$50.00	\$85.00	\$85.00
Depreciation	\$350.67	\$104.80	\$132.41	\$129.50	\$129.50
Machinery Ownership Cost	\$499.48	\$95.61	\$127.36	\$123.95	\$123.95
Interest- Opportunity Cost	\$382.93	\$485.90	\$532.69	\$532.69	\$532.69
<b>Total Fixed Cost:</b>	<u>\$2,177.01</u>	<u>\$1,757.52</u>	<u>\$1,980.36</u>	<u>\$2,009.04</u>	<u>\$2,009.04</u>
<b>Total Cost:</b>	\$15,100.12	\$4,402.87	\$4,373.76	\$5,079.42	\$5,079.42
<b>Net Returns above Total Costs</b>	(\$15,100.12)	(\$4,402.87)	(\$2,498.76)	(\$579.42)	(\$579.42)
Carryover loss	0	(\$15,100.12)	(\$19,502.98)	(\$22,001.74)	(\$22,581.17)
<b>Accumulated Expenses</b>	(\$15,100.12)	(\$19,502.98)	(\$22,001.74)	(\$22,581.17)	(\$23,160.59)
<b>Net Returns above Cash costs</b>	<u>(\$13,867.04)</u>	<u>(\$3,716.56)</u>	<u>(\$1,706.31)</u>	<u>\$206.71</u>	<u>\$206.71</u>

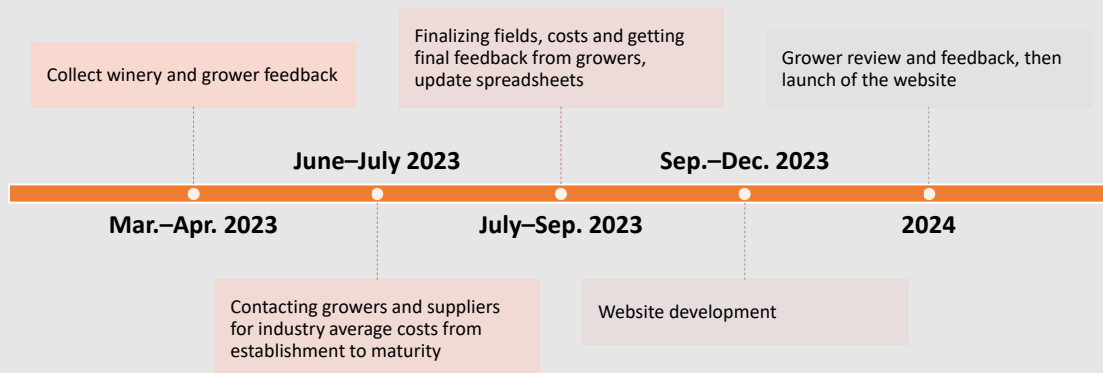
14

## Costs and Returns (Years 1 – 5)

COSTS AND RETURNS PER ACRE					
Period	1	2	3	4	5
Yield (tons/acre)	0.00	0.00	5.00	12.00	12.00
Price (\$/ton)	\$0.00	\$375.00	\$375.00	\$375.00	\$375.00
<b>REVENUE (\$/acre):</b>					
Grape Sales	\$0.00	\$0.00	\$1,875.00	\$4,500.00	\$4,500.00
Other Sales	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>	<u>\$0.00</u>
Total Revenue:	\$0.00	\$0.00	\$1,875.00	\$4,500.00	\$4,500.00
Total Variable Cost:	\$12,923.10	2,645.34	2,393.40	3,070.38	3,070.38
Total Fixed Cost:	<u>\$2,177.01</u>	<u>\$1,757.52</u>	<u>\$1,980.36</u>	<u>\$2,009.04</u>	<u>\$2,009.04</u>
Total Cost:	\$15,100.12	\$4,402.87	\$4,373.76	\$5,079.42	\$5,079.42
Net Returns above Total Costs	(\$15,100.12)	(\$4,402.87)	(\$2,498.76)	(\$579.42)	(\$579.42)
Carryover loss	0	(\$15,100.12)	(\$19,502.98)	(\$22,001.74)	(\$22,581.17)
Accumulated Expenses	(\$15,100.12)	(\$19,502.98)	(\$22,001.74)	(\$22,581.17)	(\$23,160.59)
Net Returns above Cash costs	<u>(\$13,867.04)</u>	<u>(\$3,716.56)</u>	<u>(\$1,706.31)</u>	<u>\$206.71</u>	<u>\$206.71</u>

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## COP Calculators Timeline



16





## Questions?

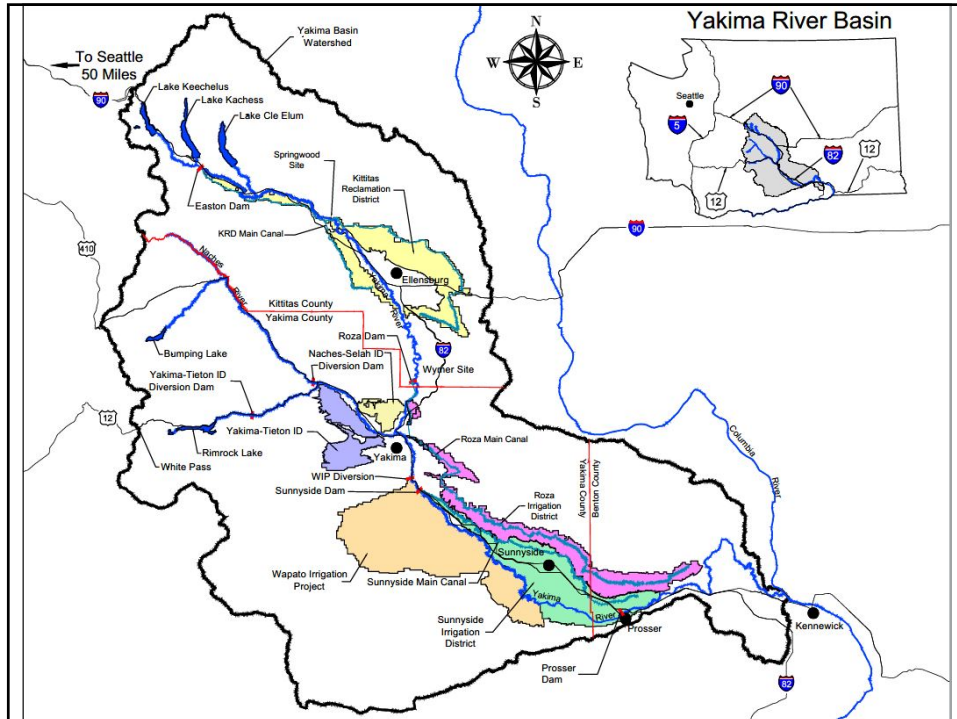
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Trent Ball  
*Vineyard & Winery Technology  
Program, Chair, YVC and Partner, Agri-  
Business Consultants, LLC.*  
[tball@yvcc.edu](mailto:tball@yvcc.edu)

# Keechelus Reservoir Oct. 19 at 5%



1



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## Roza Irrigation District Overview

- ✓ 72,000 irrigated acres over 95 miles w/ 450 miles of canals.
- ✓ Total crop value of \$1.5 billion +/- on mostly 2<sup>nd</sup> and 3<sup>rd</sup> generation family farms.
- ✓ 300+ miles of canals piped since 1983
- ✓ \$85M+ in water conservation (\$50M+ Roza funded)
- ✓ \$4.1M drought fund



3



## Drought prep at Roza NEVER stops!

Since the 2015 Drought:

- ✓ Piped 70+ miles of canals (\$19M Roza funds)
- ✓ New Re-regulation reservoir on-line in 2017 (\$31M)
- ✓ \$2M+ in sealant applied to concrete lined canal sections
- ✓ 7,000 acres of drip irrigation conversions
- ✓ Relationship building with state/fed/tribal partners-especially with people new to their jobs!

4



	Acres 2015	Acres 2021
<b>Irrigation Method</b>		
Rill	1,592	646
Drip	19,980	26,772
Sprinklers-Portable	8,206	8,187
Sprinklers-Permanent	41,236	33,360
No System	1,457	3,550
<b>Total Assessed Acres</b>	<b>72,473</b>	<b>72,517</b>

5



	2015	2021
<b>Total Tree Fruit</b>	<b>26,415</b>	<b>25,820</b>
Asparagus	135	158
Grapes	7,179	4,861
Wine Grapes	11,006	10,168
Hops	6,822	9,318
Forage	4,470	3,152
Small Grains	345	150
Blue Berries	1,190	1,598
Row Crops	399	149
Corn (all types)	3,439	6,369
Drought Fallow	2,509	
Transition Fallow	N/A	1,276
Fallow	2,362	2,851
Mint	416	263
Yards (lawns)	1,325	2,144
Pasture	3,513	2,243
Other(Processing Facilities)	941	869
<b>Total Crops</b>	<b>72,473</b>	<b>72,517</b>

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## 2024 Water Year So Far...




- ✓ 2024 water year began Oct. 1 with 1/3 of the average amount water in storage;
- ✓ As of November we are 200,000 AF behind on storage to date in the Yakima basin
- ✓ Super El Nino weather pattern...While not ideal...generally the stronger the El Nino the better for water supply

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**Super El Nino...2024 might be rough...Roza is acting now!**

- ✓ Water leases
- ✓ Cloud seeding
- ✓ Piping 5 miles of canals
- ✓ Preparing drought plans with Ecology
- ✓ Relentless planning to optimize reduced supply during shortages

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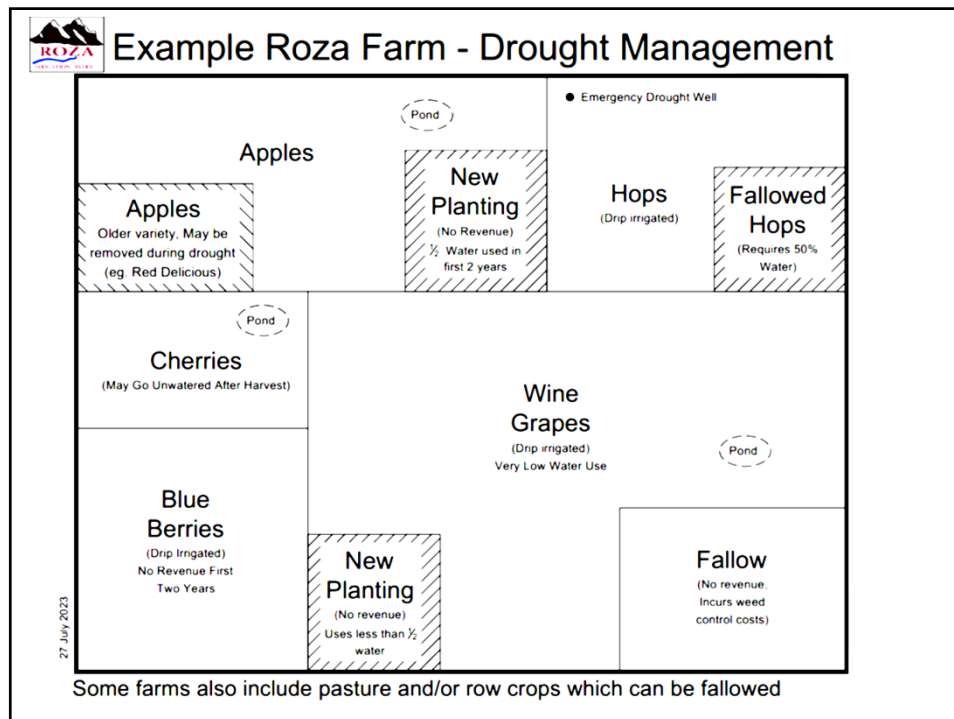


## 2015

- ✓ Full reservoirs
- ✓ Average precipitation
- ✓ Very little snow

Added up to 44% supply in May and  
 \$100M in Roza grower losses in 2023  
 \$

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## Steps You Can Take:



- ✓ Understand Roza's drought prioritization to cut back early and run as long as possible;
- ✓ Understand and use pooling & lease other Roza water;
- ✓ Monitor your water usage closely and take all the water that your order;
- ✓ Consider following where you can;
- ✓ Communicate with your irrigators and verify their execution of your plans;
- ✓ Contact Ecology about emergency well permits now!!

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## Cloud Seeding Issues




- ✓ Increased Precipitation by 8%-12%
- ✓ Permitting & Licensing Regulations
- ✓ Cost
- ✓ Target Locations
- ✓ Seeding Contractors
- ✓ Liability Issues

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**Roza Drought Response Measures Matrix**



Water Supply	Delivery Restrictions*	Canal Shut Down(s)	Roza Pump Backs On	Leases	End season before Sept. 30	Notes Oct 20 +/- is typ. in full yrs.
80%	Yes	No	No	No	No	Restrictions on some days
75%	Yes	No	Yes	No	Possibly	Season ends early
70%	Yes	No	Yes	Possibly	Possibly	Season ends early Leases optional-varies
65%	Yes	No	Yes	Possibly	varies	Leases optional-varies
60%	Yes	Possibly	Yes	Possibly	varies	Leases optional-varies
55%	Yes	Probably	Yes	Yes	varies	7,000 AF from leases & PB
50%	Yes	Yes (15+ days)	Yes	Yes	varies	7,000 AF from leases & PB
45%*	Yes	Yes -2	Yes	Yes	Oct 2*	7,000 AF from leases & PB
40%*	Yes	Yes -2	Yes	Yes	Sept 27*	7,000 AF from leases & PB
35%*	Yes	Yes -2	Yes	Yes	Sept 19*	7,000 AF from leases & PB
30%*	Yes	Yes -2	Yes	Yes	Sept 3*	See note #2
25%	Yes	Yes -2	Yes	Yes	August 11*	See note #2
20%	Yes	Yes -2	Yes	Yes	August	See note #2
15%	Yes	Yes -2	Yes	Yes	August	See note #2
10%	Yes	Yes -2	Yes	Yes	Yes	See note #2
5%	Yes	Yes -2	Yes	Yes	Yes	See note #2

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Scott Revell  
District Manager  
[srevell@roza.org](mailto:srevell@roza.org)  
(509) 840-2721-cell

# **Back to the basics.** Using **canopy measurements** and **extractable soil water** to irrigate different winegrape varieties

---

**Charles Obiero**  
(charles.obiero@wsu.edu)

WSGS November 16<sup>th</sup> and 17<sup>th</sup> 2023 Grandview WA

WASHINGTON STATE  
UNIVERSITY  
Viticulture and Enology

1

## **Prologue**

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<https://perchance.org/ai-photo-generator>

- **Why variety-specific irrigation?**
- Can we tailor irrigation to specific winegrape varieties? (**Our approach**)
- **Lessons learned**
- Where we go from here.....

2

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# Think about these

---



- What comes to mind when you visualize a vine's canopy?
- Is soil type even relevant for a thirsty vine?

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## Why is variety-specific irrigation important?

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### a. One-size-fits-all irrigation management

- WA growers use a **well-developed irrigation strategy** through RDI **customized to fit** either red or white winegrape varieties

### Further, current irrigation strategies

- Visual observations of **canopy growth** and **fruit development**
- **ET** data from weather stations, coupled with a **kc** roughly reflecting **canopy size**
- Intermittent or continuous monitoring of **soil moisture** depletion and refilling
- Periodic measurements of **plant water status** using pressure chambers or porometers



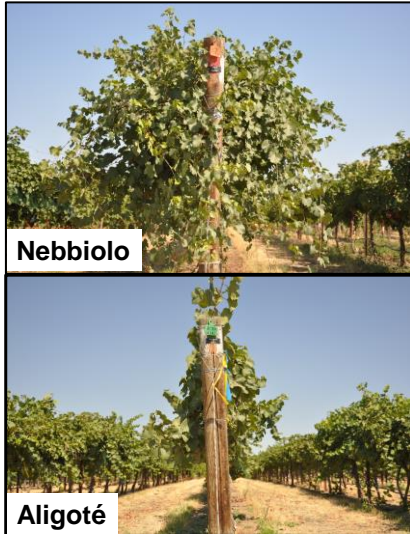
<https://perchance.org/ai-photo-generator>

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# But what do we see?

## Pronounced vigor differences



$$ET_c = K_c \times ET_o$$

$ET_c$  = crop evapotranspiration

$K_c$  = crop coefficient

$ET_o$  = reference crop evapotranspiration

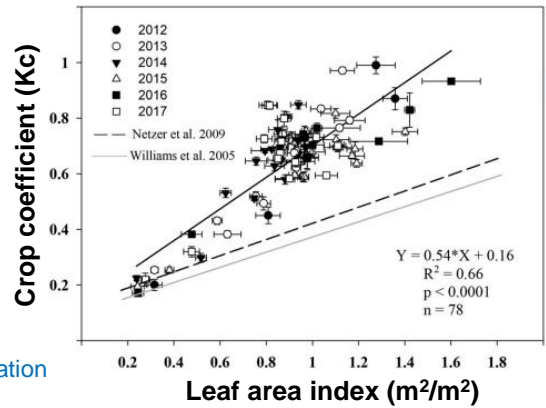


Fig. 4. Relationship between leaf area index (LAI) and crop coefficient ( $K_c$ ). Each point is the mean LAI of six vines, and the mean  $K_c$  of weekly water consumption of six lysimeters. Vertical and horizontal bars denote one standard error. Measured from 2012 to 2017 in a 'Cabernet Sauvignon' vineyard, Kida Israel.

Munitz et al. 2009. Water consumption, crop coefficient and leaf area relations of C. Sauvignon vineyard.

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# Why is variety-specific irrigation important...

## b. Different vines diverse wine styles



<https://perchance.org/ai-photo-generator>

Red wine	White wine
<ul style="list-style-type: none"> <li>• Smaller berries</li> <li>• More sugar &gt;24% Brix</li> <li>• High phenolics (tannins and anthocyanins) good color and flavor</li> </ul>	<ul style="list-style-type: none"> <li>• Berry size not relevant</li> <li>• &lt;24% Brix</li> <li>• High phenolics more bitter tastes and reduced aroma</li> </ul>

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# What should we do?

Throw in the towel?



Adapt?

OR



Save Earth: There is no planet B - Cover

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## Can we tailor irrigation to specific winegrape varieties?

- A field trial conducted in **2021** and **2022** in a drip-irrigated research vineyard planted in 2010 at WSU Prosser
- **30 varieties** fully irrigated through bloom, then subjected to two drydown cycles to create a gradual soil water deficit
- **First cycle** began at **fruit set** and the **second at veraison** following irrigation to **near field capacity**.
- **Canopy size** at **fruit set** and at **veraison**
- **Bi-weekly** measurements of soil moisture (**neutron probe**) and  $\Psi_{leaf}$  (**pressure chamber**)



Red winegrapes	White winegrapes
Barbera	<b>Albariño</b>
Cabernet franc	<b>Aligoté</b>
<b>Cabernet Sauvignon</b>	<b>Riesling</b>
<b>Durif</b>	Auxerrois
<b>Grenache</b>	Chenin blanc
Lemberger	Gewürztraminer
<b>Malbec</b>	Green Veltliner
<b>Merlot</b>	<b>Chardonnay</b>
Mourvèdre	<b>Melon</b>
<b>Nebbiolo</b>	Muscat blanc
Petit Verdot	Pinot blanc
Pinot noir	Pinot gris
Sangiovese	<b>Sauvignon blanc</b>
<b>Tempranillo</b>	<b>Sémillon</b>
Zinfandel	Viognier

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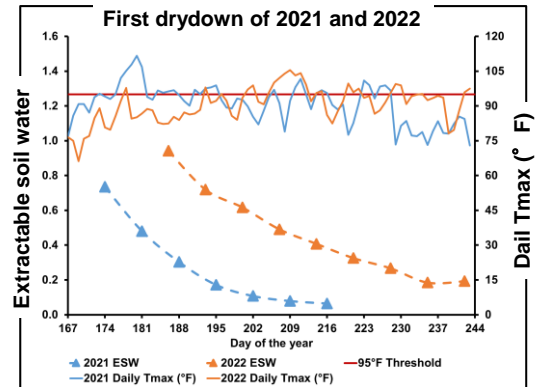
# Soil moisture drydown and daily maximum temperatures during the field trials

- To normalize the influence of soil type, volumetric water content (VWC) was converted to extractable soil water (ESW), defined as the relative water content normalized to field capacity (FC) and permanent wilting point (PWP):

$$ESW = (VWC - PWP) / (FC - PWP)$$

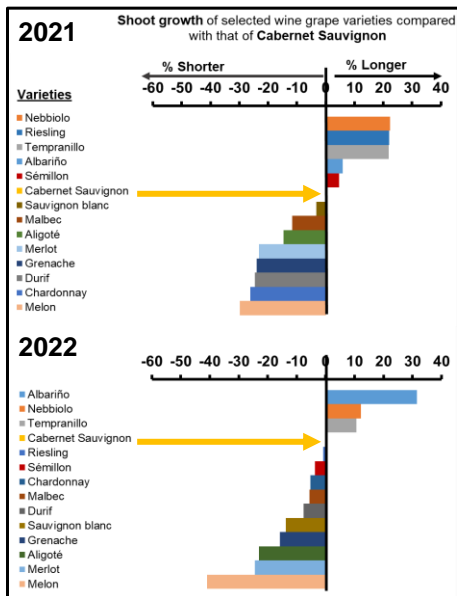
Where: VWC at FC is 30% and PWP 7%.

- **Faster drydown in 2021 than in 2022.** 42 days in 2021 for the soil to dry to below 0.1 ESW compared to 70 days in 2022 in which soils only dried to about 0.15 ESW.
- **Drier and hotter 2021 season compared to 2022.** 28 days of 95F and above Daily Tmax during the first drydown of 2021 compared to only 25 in 2022.



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# Canopy growth



The varieties differed in shoot growth, and this was consistent in the two growing seasons

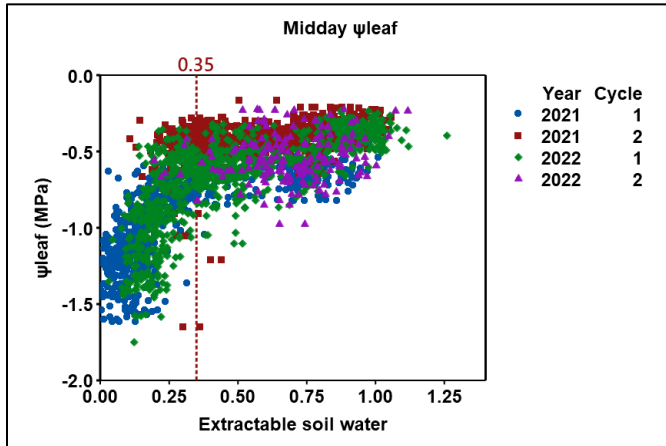
- **Nebbiolo, Tempranillo, and Albariño = more vigorous** compared with any of the five major varieties grown in Washington
- **Durif, Aligoté, and Melon** were the least vigorous.
- **Bigger = 10% to 30% longer shoots, and smaller = 10% to 40% shorter shoots, compared with Cabernet Sauvignon.**

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# Response to water deficit



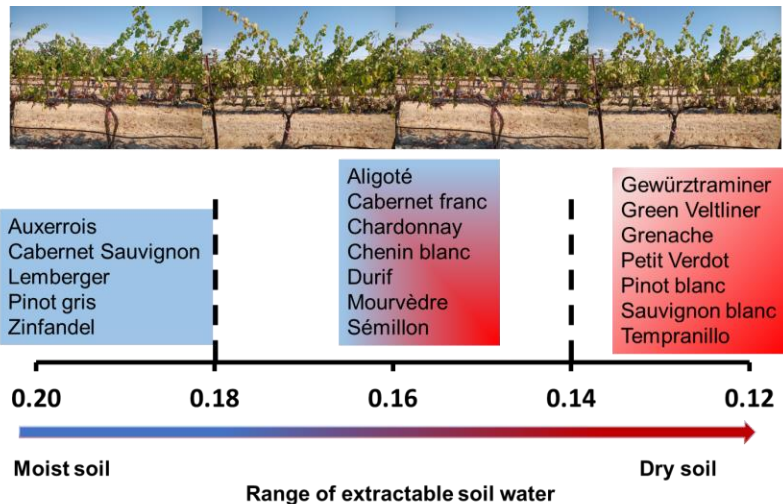
- All varieties maintained their Midday  $\Psi_{leaf}$  (i.e., were **isohydric**) as the soil dried down but lowered Midday  $\Psi_{leaf}$  (i.e., became **anisohydric**) below **0.35 ESW** thresholds
- Even those with “known” contrasting responses to water stress (**Grenache** and **Sémillon**) responded similarly.

Response of midday  $\Psi_{leaf}$  to soil moisture deficit

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# ESW @ -1 MPa Midday $\Psi_{leaf}$ of selected varieties



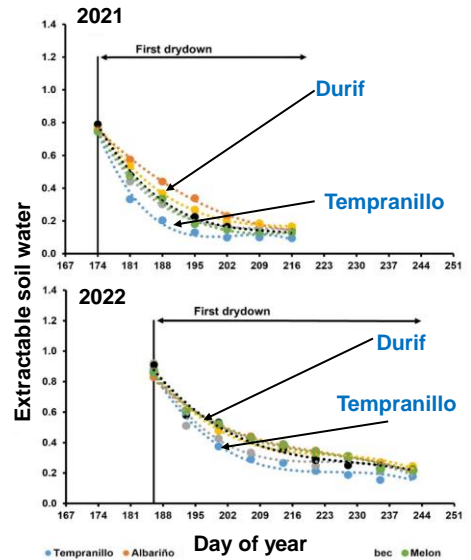
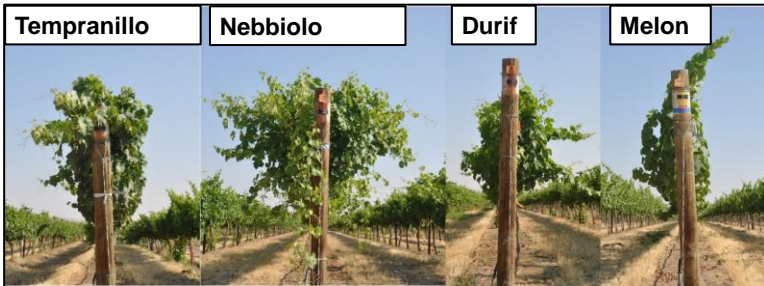
- Winegrape varieties have different soil moisture thresholds at which they “feel” water stress.

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# First lesson learned from our research

## Shoot/canopy growth-based tool

- Winegrapes have varied canopies. Vigorous varieties dry the soil more quickly and might need more frequent irrigation once control of shoot growth has been achieved, especially during heat waves.



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# What comes to mind when I visualize a vine's canopy



<https://perchance.org/ai-photo-generator>

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# Second lesson learned from our research...

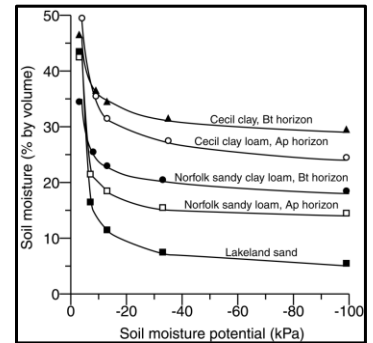
## ESW based-tool

- **Winegrapes have different ESW thresholds at -1MPa midday  $\Psi_{leaf}$ .** There are those with higher (above 0.18), medium (0.18-0.14), and lower (below 0.14) ESW thresholds at which water stress starts.
- **The catch!** Know your soil's **field capacity** and **permanent wilting point**.

Do thirsty vines even care about the soil type?



**No.** Emphasis on **plant available water**. But soil type determines the amount of **water available**, and the **energy needed to extract it**.



King, L.D., H.J. Kleiss, and J.A. Thompson. 2003. SSC 200: Soil Science Laboratory Manual. North Carolina State University, Raleigh, NC, USA.

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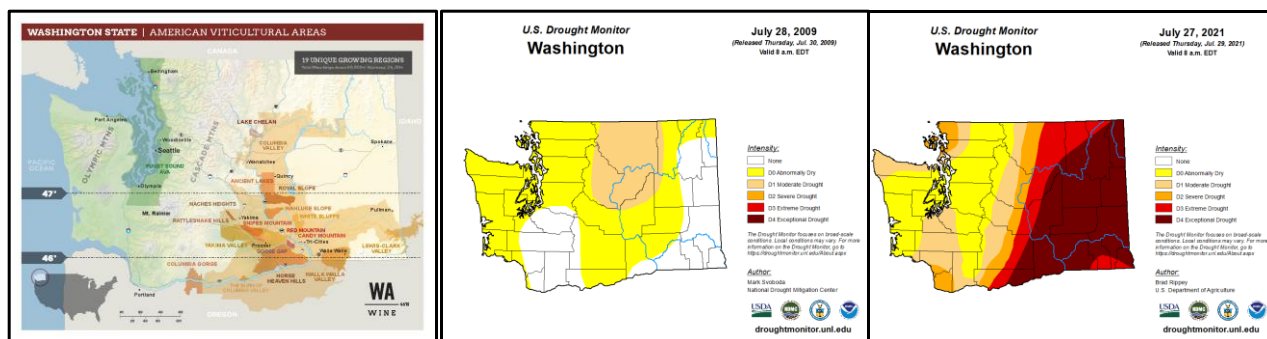
# Other tools...Instincts or Experiential!



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# Where do we go from here?



## Water economy, market demands and the future of winegrape industry

- **4R's** - Right amount, right place, right time and right variety

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## Acknowledgements

### Our sponsors



Washington State Grape and Wine Research Program

Washington State University

Alan, Lynn, Monique, Jennifer, Charity, Donovan

### Keller's team



18

# Innovative Solutions for Grape Mealybug Management: Mating Disruption in Washington State Vineyards

Stephen Onayemi  
PhD Candidate

Advisor: Dr. Doug Walsh  
Department of Entomology  
Washington State University  
IAREC, Prosser

November 16, 2023



1

**Washington State is the second-largest wine producing state in the US with over \$8 billion annual revenue** (WSWC 2021)



**Visual symptoms of Grape Leafroll Disease (GLD)**



**Wine from red grapes**

2

2

**Common mealybug species that transmit Grape Leafroll-associated Viruses (GLRaVs)** (Daane et al. 2008; O'Hearn and Walsh 2018)



Vine Mealybug



Grape Mealybug



Obscure Mealybug



Longtailed mealybugs

Photo credits: Daane et al. 2008

3

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**Grape mealybugs (GMB) are the primary vectors of grapevine leafroll associated viruses (GLRaVs)** (Jarugula et al. 2010)



GMB Infested fruit clusters



GMB Infested fruit clusters

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**Even with toxic doses of systemic insecticides, grape mealybugs have a transmission rate of 10-20%** (O'Hearn and Walsh 2021)



GMB male (30x)



GMB female (10x)

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**Even with toxic doses of systemic insecticides, grape mealybugs have a transmission rate of 10-20%**(O'Hearn and Walsh 2021)



GMB male (30x)

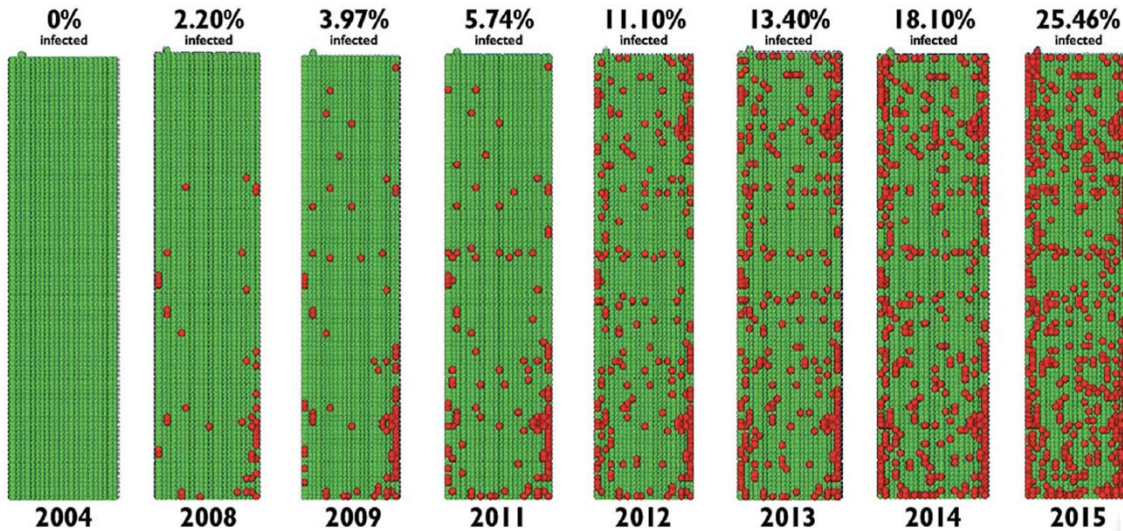


GMB crawler (30x)

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Here is a block of Syrah grapes planted with certified materials in 2004 with virus spread between 2008 and 2015.



Source: Dr. Doug Walsh and Dr. Naidu Rayapati (WSU)

7

**Goal:** Use mating disruption as an alternative IPM strategy to slow down the spread of GLRaVs.



Twist-tie dispenser



CIDETRAK® dispenser

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**Goal:** Use mating disruption as an alternative IPM strategy to slow down the spread of GLRaVs



Delta trap

Pheromone lure



Deploying the trap

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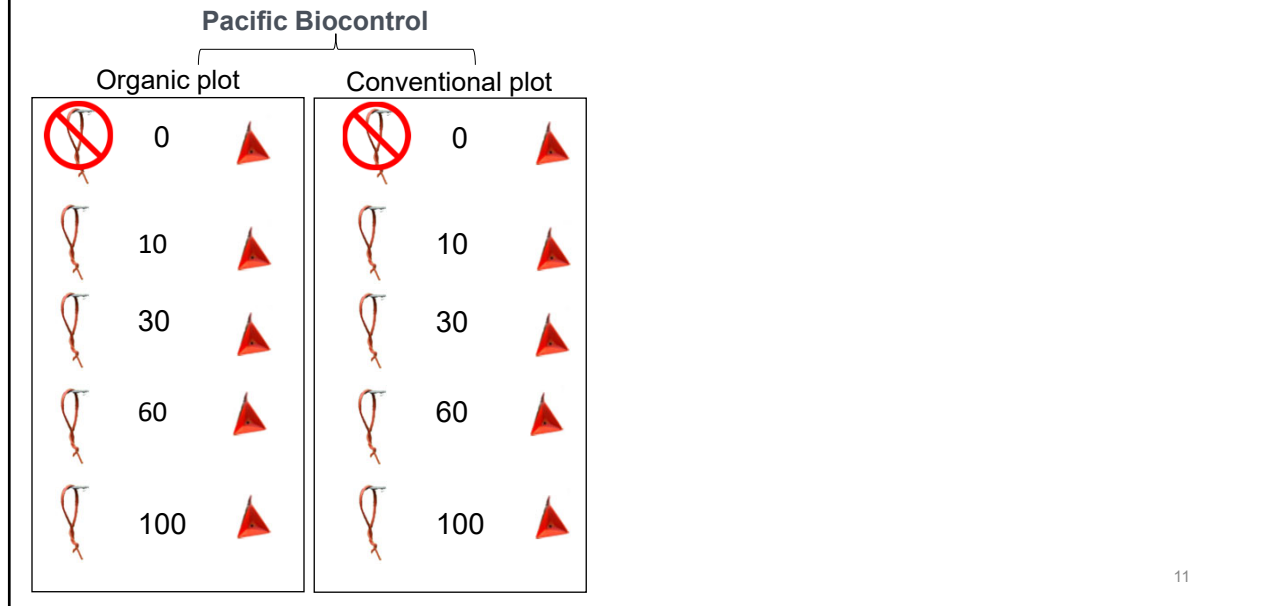
**Hypothesis:** Mating disruption using pheromone dispensers will achieve a near shut-down of the capture of male *Ps. maritimus*



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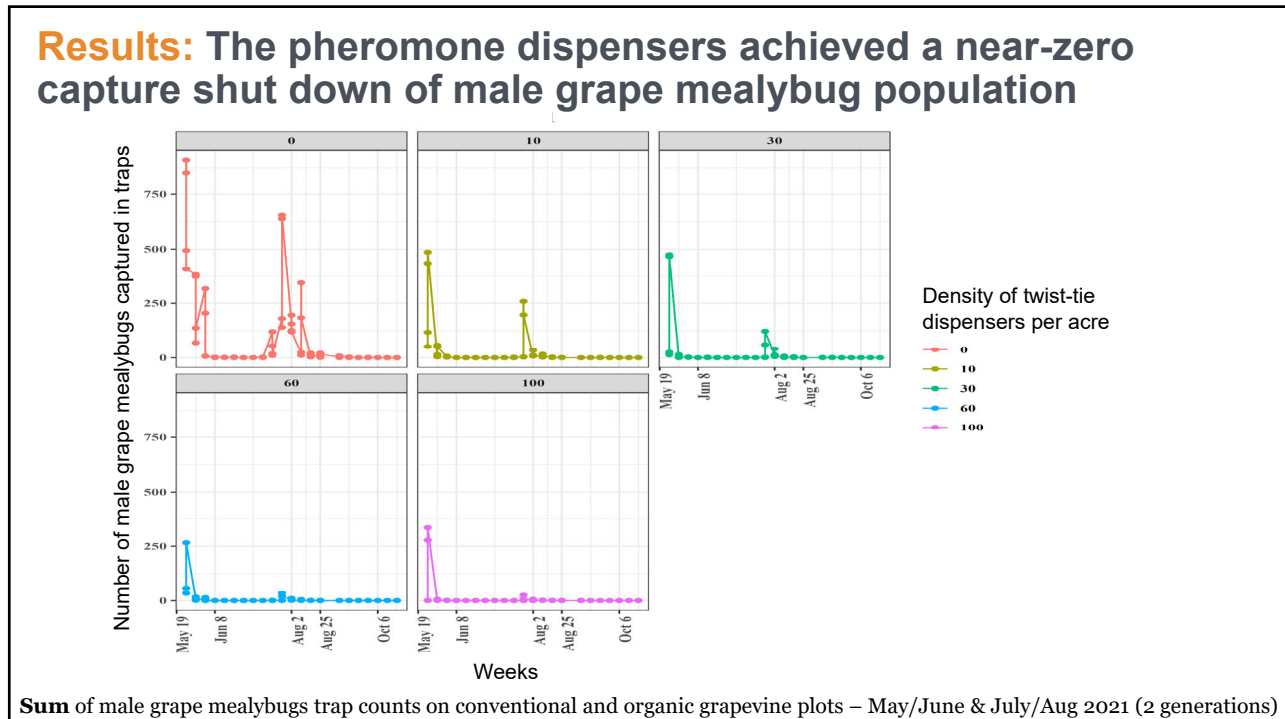
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**Materials and Methods:** a preliminary study on mating disruption was done May – Oct. 2021 using Pacific Biocontrol dispensers



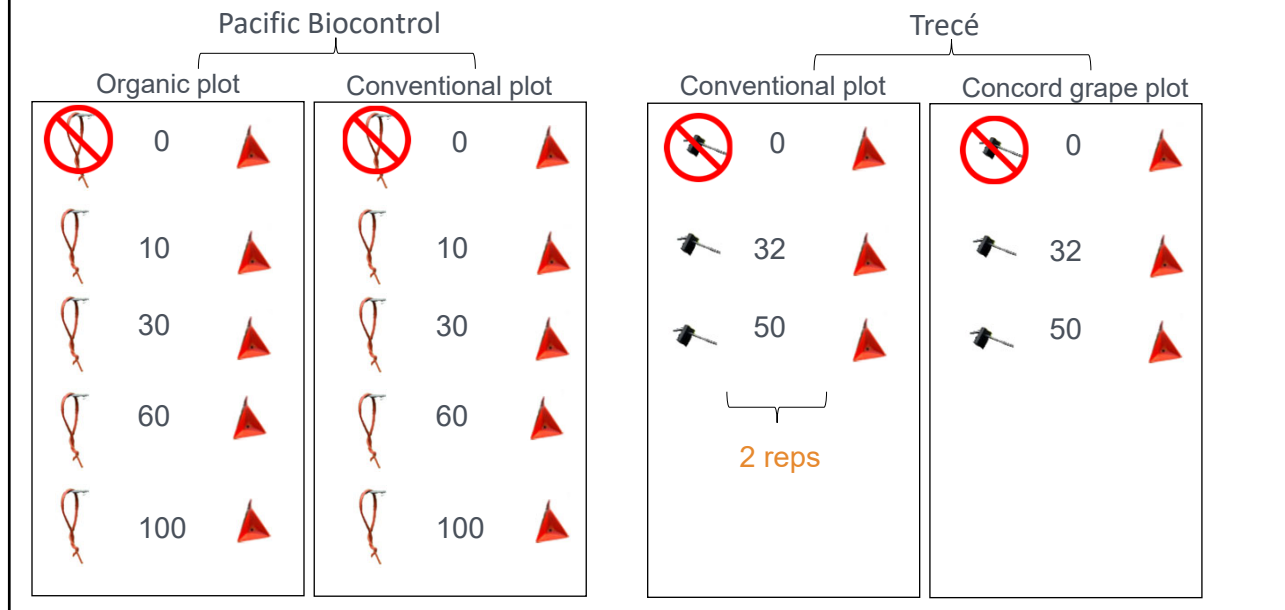
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**Results:** The pheromone dispensers achieved a near-zero capture shut down of male grape mealybug population



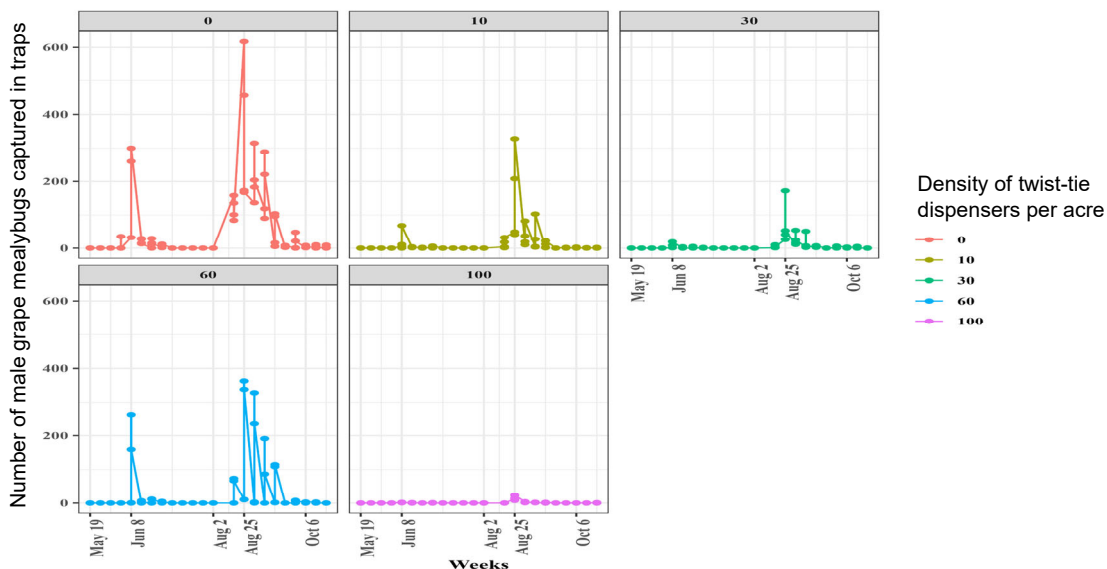
12

**Materials and Methods:** a study on mating disruption was done April – Oct. 2022 with Pacific Biocontrol and Trecé dispensers



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**Results:** The pheromone dispensers achieved a near-zero capture shut down of male grape mealybug population

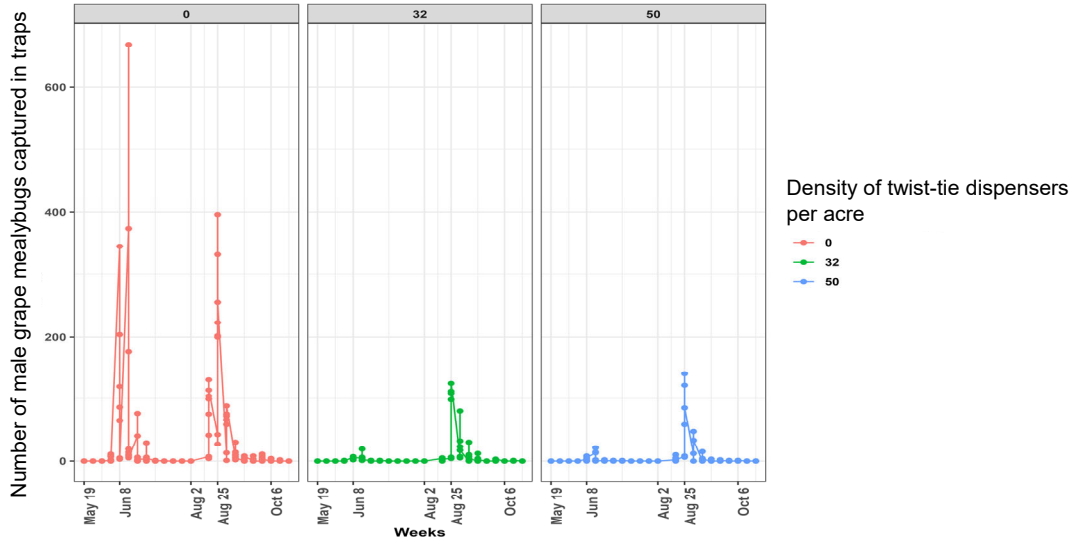


Sum of male grape mealybugs trap counts on conventional and organic grapevine plots in 2022

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**Results:** The pheromone dispensers achieved a near-zero capture shut down of male grape mealybug population

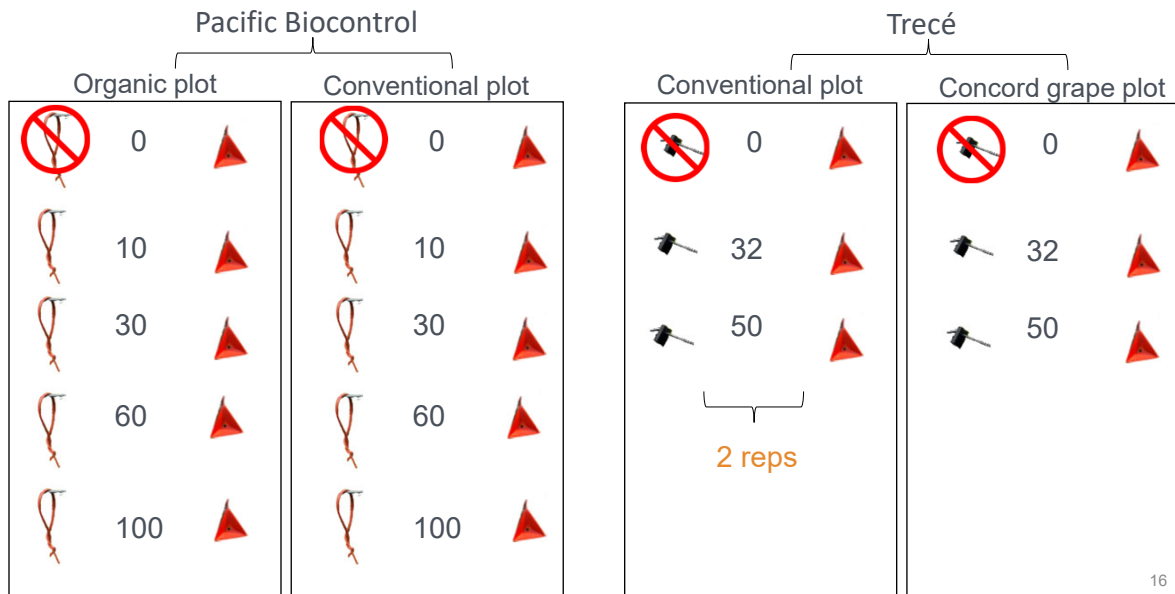


Male grape mealybugs trap counts on conventional and Concord grapevine plots in 2022

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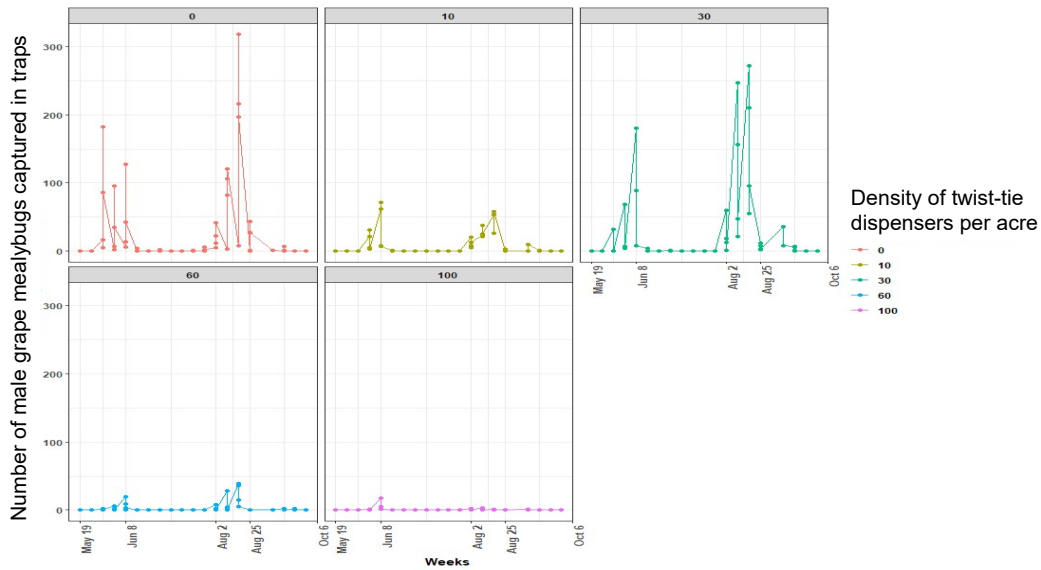
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**Results:** The pheromone dispensers achieved a near-zero capture shut down of male grape mealybug population

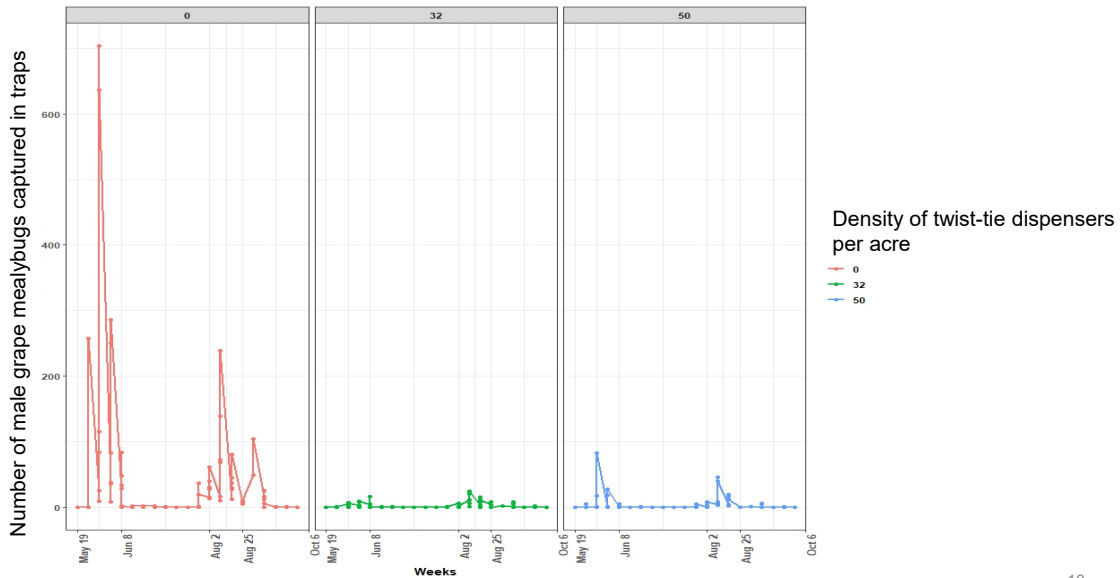


Sum of male grape mealybugs trap counts on conventional and organic grapevine plots in 2023

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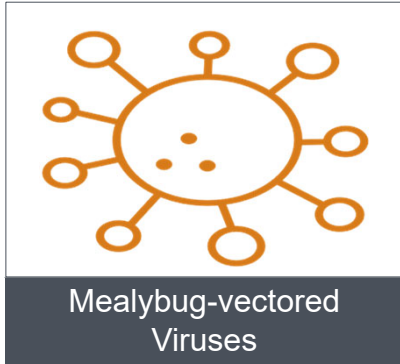


Male grape mealybugs trap counts on conventional and Concord grapevine plots in 2023

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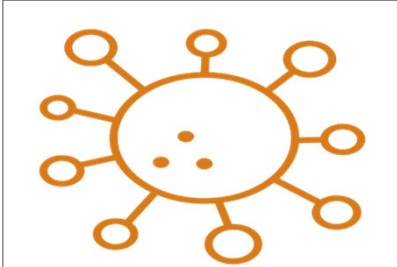
**Conclusion:** Mating disruption is a promising alternative IPM strategy that could slow down the spread of GLRaVs.



### Acknowledgements



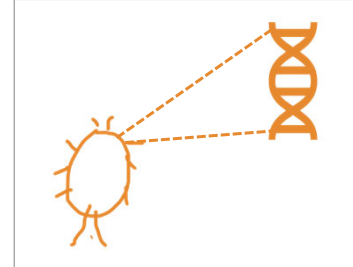
**Conclusion:** Mating disruption is a promising alternative IPM strategy that could slow down the spread of GLRaVs.



Mealybug-vectored  
Viruses



Protect Beneficials;  
Prevent pests



Insecticide Resistance  
Development

**QUESTIONS?**

21

# Pest Management Strategic Plan Update

Doug Walsh and  
Michelle Moyer  
WSU-IAREC

Changes over the past 30 years in vineyard IPM needs

1

## Pest Management Strategic Plans

- Address pest management needs and priorities for individual commodities in a particular state or region. The plans take a pest-by-pest approach to identifying the current management practices (chemical and nonchemical) and those under development
- PMSPs were originally designed to detail a specific crop's pest management practices and research and Extension needs concisely, with the Environmental Protection Agency being the key user of the documents in making regulatory decisions



2



## PMSPs morphed out of Crop Profiles

### Crop Profile for Strawberries in California

Prepared: October, 1999

#### General Production Information



Mexico (1).

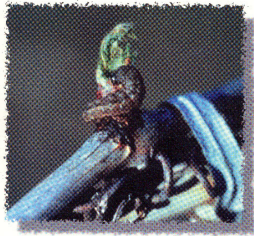
- **California's Contribution to Production:** California produces more than 80% of the fresh market and processed strawberries grown in the United States on about 50% of the country's strawberry acreage. California produces about 20% of the world's production (1, 2, 7).
- **Exportation:** California exports about 20% of its strawberry production, accounting for 20% of the world's exported berries. California's primary export destinations are Canada, Japan, and

Crop profiles morphed into 100-page boat anchor reports that nobody would ever read. I spent years working on this one in the 1990s. PMSPs are supposed to be more concise....

3

MISC0200

### Impact of Pesticide Use on Pacific Northwest Wine and Juice Grapes:



Biologic and Economic Assessment

COOPERATIVE EXTENSION  
Washington State  
University

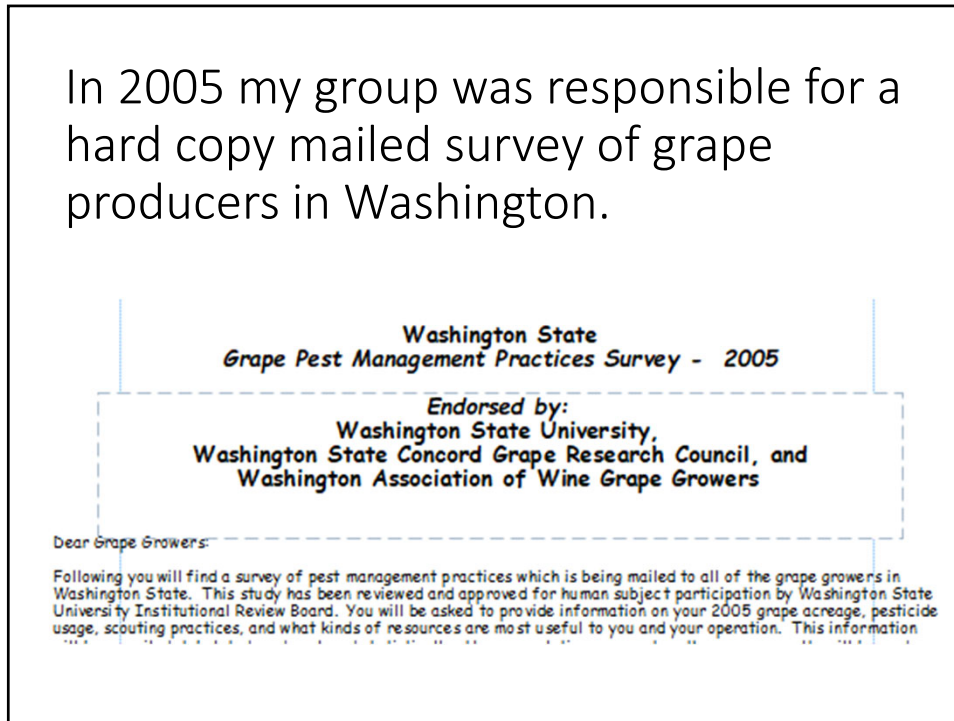
The first incidence of a PMSP-like document I know about was this document published by Ann Morrell and Alan Schreiber in 1995.

These authors claimed that the PNW wine grape industries would collapse without the continued availability of chlorpyrifos and dimethoate.

Both are now banned, but chlorpyrifos may have one last gasp. It'll be settled in court.

4

In 2005 my group was responsible for a hard copy mailed survey of grape producers in Washington.



5

We documented that insecticide/ miticide use dropped by 85% between 1995 and 2005. Most of it was chlorpyrifos and several miticides. We had developed several new strategies that helped but a new product was registered.

6

## Pest Management Strategic Plan for Washington State Wine Grape Production

2014 REVISION



Lead Authors: Michelle Moyer and Sally O'Neal

Summary of a Workshop Held  
July 2, 2014  
Prosser, WA

Issued  
September 8, 2014

7

This document identifies research, regulatory, and educational needs critical to sustaining the Washington State Wine Grape industry now and in the future.

This project was funded in part by the USDA National Institute of Food and Agriculture through the Western Integrated Pest Management Center. Additional funding and support for the preparation of this document were provided by the Washington Wine Industry Foundation, Washington State University, and the USDA National Institute of Food and Agriculture Extension Integrated Pest Management Program.

Western  
**IPM**  
Center



United States  
Department of  
Agriculture

National Institute  
of Food and  
Agriculture

The mention of any specific product in this document does not imply endorsement by the Work Group or any member or organization represented in the group. Trade names are used as an aid in identifying various products.

For questions regarding this Pest Management Strategic Plan (PMSP), contact:

Dr. Michelle M. Moyer  
WSU-IAREC  
24160 N. Bunn Rd.  
Prosser, WA 99350  
[michelle.moyer@wsu.edu](mailto:michelle.moyer@wsu.edu)  
(509) 786-9234

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**EXECUTIVE SUMMARY****Work Group Members**

*The following individuals were present at the July 2, 2014 workshop and/or contributed in a significant manner to the development of this Pest Management Strategic Plan*

Justin Andrews, McKinley Springs Vineyards  
 Perry Beale, Washington State Department of Agriculture  
 Rick Boydston, USDA-Agricultural Research Service  
 Joe Cotta, Ste. Michelle Wine Estates  
 Rick Hamman, Hogue Ranches  
 Richard Hoff, Ste. Michelle Wine Estates  
 Damon LaLonde, Vinagium  
 Lacey Lybeck, Milbrandt Vineyards  
 Kelly McLain, Washington State Department of Agriculture  
 Mike Means, Ste. Michelle Wine Estates  
 Michelle Moyer, Washington State University  
 Leif Olsen, Olsen Brothers Ranches  
 Erin Proctor, Seven Hills Vineyard  
 Naidu Rayapati, Washington State University  
 Tom Thornton, Cloud Mountain Farm  
 Derek Way, Sagemoor Vineyards  
 Doug Walsh, Washington State University  
 James Whitelatch, Claar Wine Group  
 Inga Zasada, USDA-Agricultural Research Service

**Contributing Work Group Members Not In Attendance**

Gary Ballard, WSU Clean Plant Center Northwest  
 Gwen Hoheisel, WSU Extension  
 David James, Washington State University  
 James McFerran, Vine & Wine Consulting LLC

**Others In Attendance**

Matt Baur, Associate Director, Western IPM Center  
 Jim Farrar, Director, Western IPM Center  
 Sally O'Neal, Senior Communications Specialist, Washington State University  
 Vicky Scharlau, Executive Director, Washington Wine Industry Foundation  
 and Washington Association of Wine Grape Growers

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## Previous PMSP - 2004

- A Pest Management Strategic Plan (PMSP) workshop was held March 17, 2004, in Pasco, Washington. The resulting PMSP document was released May 27, 2004.
- At the time of the 2004 PMSP workshop, the Washington State wine grape industry faced a number of challenges ranging from the losses of dimethoate (an essential control for several insect pests including thrips, for which no alternate control was available) and fenamiphos (Nemacur, an essential control for nematodes).
- The removal of the tolerance for dimethoate did not impact the Washington wine grape industry as was feared. Alternate cultural and chemical controls were made available and were economically feasible.
- The loss of fenamiphos as a post-plant nematode management option had left the industry with few available methods to manage nematodes after vineyard planting.
- There are several registered products for post-plant use on grapevines; however, the efficacy of these products and methods to maximize efficacy have not been extensively evaluated for nematode control.
- Glyphosate continues to provide the majority of weed control in Washington vineyards, but several effective preemergent herbicides and desiccant herbicides have been registered for use in vineyards in recent years. Some efforts in vineyard floor management have been investigated, but supplemental moisture is typically required.

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## Outputs & Outcomes 2004 to 2014-Research

- Determine virus-vector relationships
  - Naidu and I were co-PDs with other grape scientists on a USDA-NIFA SCRI grant.
  - Grapevine Leafroll Disease by Rayapati, O’Neal and Walsh, WSU EB2027E, ©2008,
  - Four scientific journal articles (Bahder et al. 2013a, 2013b, 2013c, and Daane et al. 2011) further detail recent research.
  - Determine virus-vector relationships
- Field Guide for Integrated Pest Management in Pacific Northwest Vineyards, edited by Moyer and O’Neal, PNW644, ©2013.

11

## Outputs & Outcomes 2004 to 2014-Research

- Refine disease modeling, including powdery mildew and Botrytis bunch rot
  - Powdery Mildew in Eastern Washington Commercial Grape Production: Biology and Disease Management by Moyer and Grove, WSU EM058E, ©2012.
  - Powdery Mildew in Western Washington Commercial Grape Production: Biology and Disease Management by Moyer and Grove, WSU EM059E, ©2012.
  - Botrytis Bunch Rot in Commercial Washington Grape Production: Biology and Disease Management by Moyer and Grove, WSU FS046E, ©2011.
  - Austin, Grove, Meyers, and Wilcox entitled “Powdery Mildew Severity as a Function of Canopy Density: Associated Impacts on Sunlight Penetration and Spray Coverage” was published in the American Journal of Enology and Viticulture (62:23-28) in 2011.

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## Outputs & Outcomes 2004 to 2014-Research

- Study cover crop management and IPM impacts on all pests.
  - Cover crop management has been studied and results were communicated in the annual updates of the WSU Pest Management Guide for Grapes in Washington edited by Hoheisel and Moyer, EB0762.
  - A publication dedicated to this topic, Cover Crops as a Floor Management Strategy for Pacific Northwest Vineyards, by Olmstead, WSU EB2010, was released in 2006.

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## Outputs & Outcomes 2004 to 2014-Research

- Develop economic thresholds for insects, mites, and nematodes.
  - Thresholds or guidelines have been elucidated for leafhopper (15 per leaf) and spider mites (30 per leaf in an otherwise healthy vineyard).
  - For nematodes, only estimated damage thresholds are established, but additional research is currently underway to better understand how these thresholds relate to impacts on vine development in the inland Pacific Northwest.
  - Established and emerging thresholds/guidelines are available in the WSU Pest Management Guide for Grapes in Washington, which is updated annually.
  - And the Field Guide for Integrated Pest Management in Pacific Northwest Vineyards.

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## Outputs & Outcomes 2004 to 2014-Regulatory

- Address quarantine issues, including:
  - Phylloxera quarantine, need new surveys (WSDA)
  - Root stock tests were and are underway
  - Virus quarantines, need new surveys (WSDA)
  - Vine mealybug inclusion in current quarantine description

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## Outputs & Outcomes 2004 to 2014-Regulatory

- Register pesticides
  - Herbicide: flumioxazin (Chateau) - done
  - Insecticides: zeta-cypermethrin and lambda cyhalothrin - done
  - Fungicides: cyprodinil + fludioxonil and cyprodinil + difenoconazole
- All of these were registered between 2004 And 2014

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## Outputs & Outcomes 2004 to 2014-Education

- Develop scouting guide
  - Field Guide for Integrated Pest Management in Pacific Northwest Vineyards, edited by Moyer and O'Neal, PNW644, was released in 2013
  - Its companion Pocket Version/Version de Bolsillo (bilingual in English and Spanish), PNW654, was released in late May 2014
- Emphasize importance of certified planting material and proper importation protocols
- Teach a systems-based approach to pest management
- Emphasize importance of sanitation (equipment, plants, workers, etc.) for prevention of pests in the field

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## Outcomes 2004-2014

- We can conclude that substantial improvements in vineyard integrated pest management were made between 2004 and 2014 in Washington State vineyards.
- These two PMSPs (2004 and 2014) provide us with strong documentation of these improvements.
- Now we need to complete another PMSP in 2024 to document improvements or failures since 2014.

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## 2014 - Priority List of Critical Needs- Research - Plant Pathology

- Better understanding of vineyard replant issues
  - Plant-parasitic nematodes
  - Impact on vine establishment
- Identification of resistant planting material
- Fungal/oomycete diseases
- Alternative fumigants and preplant soil-borne disease and nematode management tactics
- Fumigant application methodologies (techniques to improve efficacy)
- Virus spread to new plantings via planting stock, residual roots of infected vines, and other means

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## 2014 - Priority List of Critical Needs- Research - Plant Pathology

- Foliar/fruit/trunk diseases
  - Continued refinement of powdery mildew management, including application strategies to enhance coverage and resistance management
  - Enhance AgWeatherNet capability to identify and alert users to primary inoculation periods for powdery mildew
  - Monitoring and managing emerging trunk diseases including *Eutypa* and *Botryosphaeria*

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## 2014 - Priority List of Critical Needs- Research - Plant Pathology- Virology

- Virus diseases (leafroll, redblotch, rugose wood complex, soil-borne viruses such as fanleaf) continue to be major production constraints; continue research into various aspects of virus diseases
  - Remain vigilant about new and emerging diseases
  - Develop a viable assessment tool, based on virus impacts on vine health, fruit yield and quality, to determine economic turning point between managing and replacing virus-infected vineyards
  - Investigate potential arthropod vectors of redblotch disease
  - Continue research on the epidemiology of virus diseases for improved management tactics

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## 2014 - Priority List of Critical Needs- Research - Entomology

- Determine best monitoring and management strategies for new and emerging arthropod pests including Willamette mite, blister mite, and brown marmorated stinkbug
- Continue vigilance regarding phylloxera and be prepared to manage it
- Investigate potential arthropod vectors of redblotch disease

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## 2014 - Priority List of Critical Needs- Research - Weed Science

- Advances in weed control, including
  - Effective alternative management for weeds in general
  - Best time to cease glyphosate usage to avoid translocation in the grapevine
  - Wider range of weed management tools needed to combat development of glyphosate resistance in key weed pests
  - Lack of vineyard-specific research or scientists dedicated to vineyard weed management

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## 2014 - Priority List of Critical Needs - Research - Other

- Resistance management: fungicides, herbicides, insecticides, and acaricides
- Pest management in organic systems
- Develop sustainable native plant ground covers/refugia to enhance IPM
- Mechanization of processes such as pruning and other cultural activities to address anticipated labor shortages
- Improvement of best management practices (BMPs) for application technologies, to include sprayer calibration; improved sensor technology for sprayers
- Modeling to determine the impact of climate change and subsequently increased life cycles of some pests on resistance development

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## 2014 - Priority List of Critical Needs - Regulatory

- Maintenance of currently registered insecticides, particularly neonicotinyls
- Seek registration of fungicides for control of Euytpa, including thiophanate-methyl (Topsin)\*, myclobutanil (Rally)\*, tetraconazole (Mettle)\*\*, and, potentially, other fungicides (\*SLN in California; \*\* Registered in California)
- Manpower needed to enforce quarantines and clean plant systems, including monitoring “big-box” retailers
- Strengthen certification programs to prevent introduction of viral and other diseases, insect pests and vectors, and nematodes
- Washington State Department of Agriculture (WSDA) wishes to work with growers on a site-specific water monitoring program

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## 2014 - Priority List of Critical Needs- Education - Pesticide Education

- Educate growers on maximum residue levels (MRLs), particularly those producers who might be interested in entering the export market
- Continue application technology education: sprayer calibration, adjusting for environmental conditions, BMPs
- Emphasize sanitation at all crop stages
- Continue education about pesticide resistance management, particularly with respect to fungicide rotation and glyphosate resistance
- Improved understanding of “tree row volume” vs. “per acre” application

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## 2014 - Priority List of Critical Needs- Education - Monitoring/ scouting training

- Better education on Eutypa identification
- Improved understanding and management of mealybugs and scale insects
- Monitoring for newer arthropod pests such as brown marmorated stinkbug and phylloxera
- Training for interns on scouting

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## 2014 - Priority List of Critical Needs- Education - Virology

- Keep growers apprised of emerging and re-emerging virus diseases
- Educate growers on nature and diagnosis of virus diseases, as well as their economic impacts, epidemiology, and management
- Expand education on sampling and virus testing
- Emphasize BMPs for preventing spread of viruses and controlling their vectors

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## 2014 - Priority List of Critical Needs- Education - Other

- Managing crown gall at the nursery and vineyard level, with the growing risk of extreme cold events as a result of climate change.
- Current developments/education in vineyard weed control is a problem since the state lacks weed scientists with vineyard knowledge
- Better understanding of options for vertebrate pest management
- Expand user base of AgWeatherNet toward additional funding for more stations
- Resistance management with respect to fungicides, herbicides, and acaricides
- Help growers understand optimum/appropriate fertilization as determined by testing tissue samples, avoiding the use of unnecessary chemicals and understanding that plant nutrition can impact the pest complex

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## What's different between now and 2014?

- Ultraviolet light for pest and disease control
- Mating disruption for mealybug management
- Pesticide resistance, insecticides, fungicides
- Maximum Residue Limits - set by wineries
- Grape phylloxera – everywhere
- A new PMSP will answer this question.

30

## Conclusions

- We have learned a lot about streamlining the PMSP process since 2014, doing away with the 1-1/2-day workshop in favor of a 2-step process
- We'll likely be sending out a hybrid (paper and/or web-based survey) in 2014
- We will compile the results of the survey and organize a focused workgroup and assign tasks
- Having an updated PMSP will make us substantially more competitive for USDA grants moving forward through the next 10 years

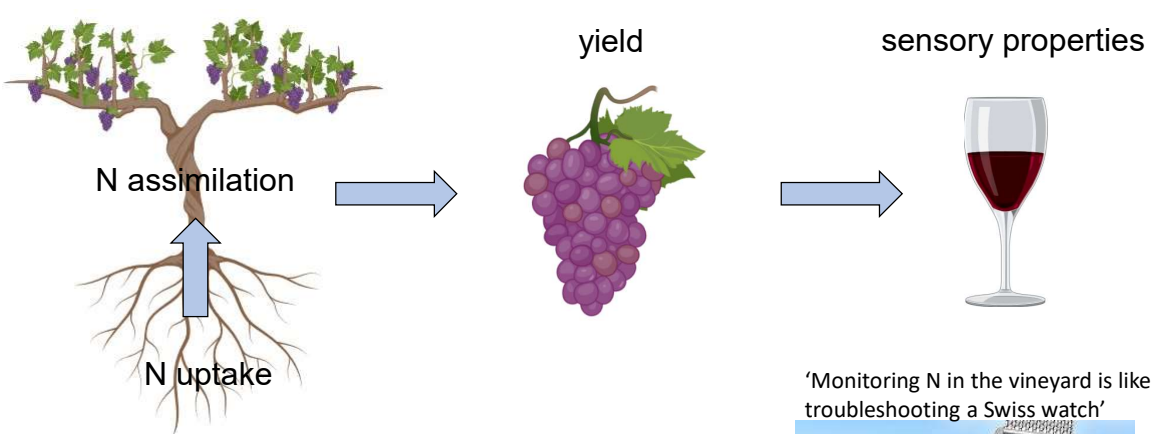


# Foliar Nitrogen Application in Eastern WA Vineyards

Washington State Grape Society meeting 2023  
Pierre Davadant, PhD Candidate  
[pierre.davadant@wsu.edu](mailto:pierre.davadant@wsu.edu)

1

## Background on nitrogen (N)



N uptake


N assimilation

yield

sensory properties

- N balance is crucial for yield and quality
- Applying the right N dose is complicated
- 40-60 lb. N/A

'Monitoring N in the vineyard is like troubleshooting a Swiss watch'



2



## YAN : yeast assimilable nitrogen

- Low YAN puts wine at risk
- Wineries must supplement N to be above 140 mg/L
- Fruit rich in N versus DAP addition?

3

## Low YAN in eastern WA vineyards

Survey of Biotin, Pantothenic Acid, and Assimilable Nitrogen in Winegrapes from the Pacific Northwest  
Hagen et al, 2008

- mean YAN = 124 mg/L in PNW vineyards
- YAN varies across years and varieties
- Low YAN in WA vineyards

Vineyard/cultivar	YAN (mg/L) <sup>a</sup>		
	2001	2002	2003
<b>Vineyard A</b>			
Chardonnay	213 <sup>bc,x</sup>	132 <sup>abc,y</sup>	132 <sup>ab,y</sup>
Riesling	46 <sup>bc,y</sup>	84 <sup>bc,x</sup>	26 <sup>bc,y</sup>
Cabernet Sauvignon	73 <sup>bc,y</sup>	179 <sup>abcde,y</sup>	67 <sup>abcde,y</sup>
Merlot	69 <sup>bc,y</sup>	121 <sup>abc,x</sup>	42 <sup>bc,y</sup>
Syrah	194 <sup>bc,x</sup>	234 <sup>bc,x</sup>	128 <sup>ab,y</sup>
<b>Vineyard B</b>			
Chardonnay	224 <sup>bc,y</sup>	336 <sup>bc,x</sup>	77 <sup>abcde,y,z</sup>
Riesling	94 <sup>bc,y</sup>	143 <sup>abcde,y</sup>	81 <sup>abcde,y</sup>
Merlot	102 <sup>bc,y</sup>	258 <sup>bc,x</sup>	52 <sup>abc,y,z</sup>
<b>Vineyard C</b>			
Cabernet Sauvignon	64 <sup>bc,y</sup>	216 <sup>bc,x</sup>	94 <sup>abcde,y</sup>
Syrah	76 <sup>bc,x</sup>	133 <sup>abcde,y</sup>	120 <sup>abc,x</sup>
<b>Vineyard D</b>			
Chardonnay	115 <sup>ab,y</sup>	184 <sup>abcde,y</sup>	91 <sup>abcde,y</sup>
Riesling	nd	109 <sup>bc,x</sup>	60 <sup>abc,x</sup>
Cabernet Sauvignon	185 <sup>bc,y</sup>	227 <sup>abcde,y</sup>	141 <sup>bc,y</sup>
Merlot	57 <sup>bc,y</sup>	131 <sup>abcde,y</sup>	25 <sup>bc,y</sup>
Syrah	195 <sup>bc,x</sup>	170 <sup>abcde,y</sup>	135 <sup>bc,x</sup>
<b>Vineyard E</b>			
Chardonnay	203 <sup>bc,x</sup>	198 <sup>abcde,y</sup>	120 <sup>abc,y</sup>
Cabernet Sauvignon	103 <sup>bc,x</sup>	179 <sup>abcde,y</sup>	102 <sup>abcde,y</sup>
Merlot	71 <sup>bc,y</sup>	135 <sup>abcde,y</sup>	56 <sup>abcde,y</sup>
Syrah	99 <sup>bc,x</sup>	74 <sup>bc,x</sup>	69 <sup>abcde,y</sup>
<b>Vineyard F</b>			
Riesling	96 <sup>bc,y</sup>	157 <sup>abcde,y</sup>	134 <sup>bc,y</sup>

4

# N application across the season

overhead sprinklers

Good Fruit Grower

After harvest

February/March

Bloom

Correct local deficiency

organics

wide/banded broadcasting

drip-emitters

foliar spray

Photo credit: Michelle Moyer

5

# Alternative to explore: Foliar Nitrogen at Véraison

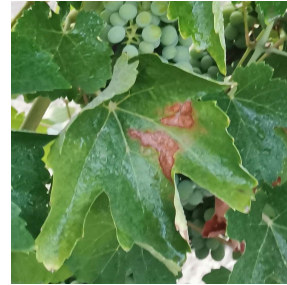


Photo credit: Michelle Moyer

6

## What we already know

<b>What?</b>	urea (46-0-0)
<b>How much?</b>	<ul style="list-style-type: none"> <li>• <u>Nitrogen</u> 3*5 lb/A (total 15 lbs/A)</li> <li>• <u>Water</u> 120-gal/A</li> <li>• <u>Surfactant</u> 0.1-0.5% vol surfactant</li> </ul>
<b>Where?</b>	on both sides of the canopy
<b>When?</b>	early AM/late PM : high RH%, low temperature



Urea toxicity symptom



- Quick absorption
- Increase aroma
- Does not increase vigor
- Increase YAN

- Risk of leaf burning
- Uncertainty about phenolics

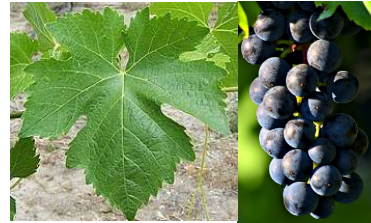
7

<p><b>Foliar N at veraison</b></p>	<p><b>Soil N at bloom</b></p>	<p><b>Team:</b>                  Dr. Nataliya Shcherbatyuk                  Pierre Davadant</p>
<p><b>15 lbs N/A</b></p>	<p>                     0                      20                      40                      80                      lbs N/A                 </p>	<p>                     2021-2024                      Syrah                      Columbia                      Crest                 </p>
<p>Field experiment: commercial vineyard</p>		

8

## Results

- No differences in pruning weights (2022)
- No differences in yield (2021, 2022, 2023)
- % nitrogen increased in tissues (2022):



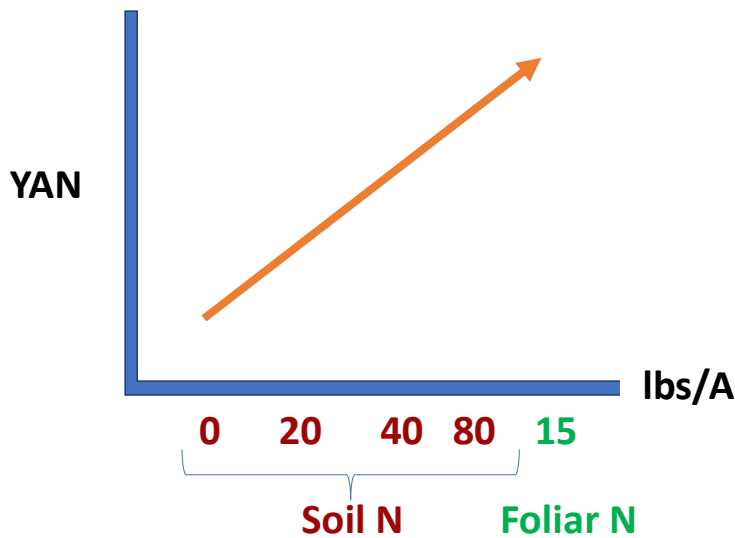
	Soil-applied N (lbs/A) at bloom				Foliar at véraison
	0	20	40	80	15
Blades, 50% veraison	[Line graph showing an upward trend from 0 to 15 lbs/A]				
Berries, harvest	[Line graph showing an upward trend from 0 to 15 lbs/A]				
Rachis, harvest	[Line graph showing an upward trend from 0 to 15 lbs/A]				

### Take-home :

Foliar N was the most efficient treatment at increasing % nitrogen in leaf blades at veraison and in the fruit at harvest without increasing the growth

9

## Foliar nitrogen is effective at increasing fruit YAN



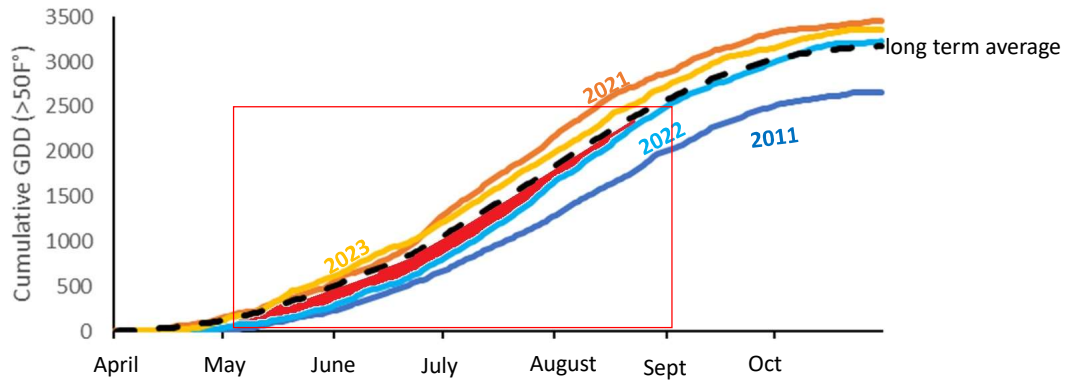
### Take-home :

- Foliar N increased YAN
- YAN <150ppm
- YAN varies annually

10

# Are temperature and YAN linked?

## Growing Degree Days in Paterson



**Take-home : Lower temperature might decrease YAN**

Source: WSU-AgWeatherNet

11

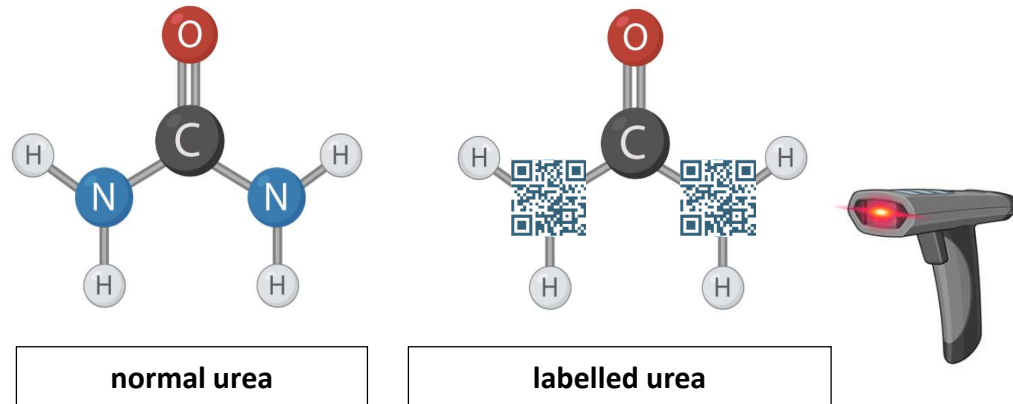
The image contains three panels illustrating nitrogen application methods in a pot experiment:

- Whole vine application:** A grapevine in a pot is wrapped in a white plastic bag, labeled "grower treatment".
- Leaf application:** A grapevine in a pot is wrapped in aluminum foil, with a small amount of nitrogen applied to the leaves.
- Cluster application:** A hand is shown pouring nitrogen from a white funnel into a clear plastic cup, which is placed over a grape cluster.

**Pot experiment: where should N be applied?**

12

## Spraying labelled nitrogen



13

## Nitrogen applied on the fruit stays in the fruit



### Take-home:

- Fruit-applied nitrogen increased YAN
- Leaf-applied nitrogen increased nutrient reserves
- Canopy-applied nitrogen increases both YAN and nutrient reserves

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## Conclusion

- **Foliar N increased %N** in leaves and fruit without increasing growth
- Foliar application at véraison is **effective at increasing YAN**
- **No effect on vigor or yield**, tannins to be confirmed
- Combine low dose soil N at bloom + foliar N at véraison  
=> increase YAN and lower total N fertilizers
- Increase sustainability and face changes in agricultural legislation

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# Thank you!

### Acknowledgements:

- Dr. Markus Keller's lab team
- Dr. Jim Harbertson and his team
- Dr. Lee Kalcsits

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# The AgAID Institute

## The USDA NIFA AI Institute for Transforming Workforce and Decision Support

Paola Pesantez-Cabrera, Ph.D.

11/17/2023, Grandview, WA



<https://agaid.org>

Supported by:



USDA National Institute of Food and Agriculture  
UNITED STATES DEPARTMENT OF AGRICULTURE  
(funded as part of the NSF-USA National AI Research Institutes program NSF 20-604)

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## Artificial Intelligence Institutes in the USA



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2



# Who we are among the NIFA-funded AI Institutes?



**Lead:** U. Minnesota  
 • Climate-smart Ag, Carbon  
 • Forestry



**Lead:** Washington State U.  
 • Water, Labor, Farm Operations  
 • Specialty crops



**AIFARMS**  
 Artificial Intelligence for Future Agricultural Resilience, Management, and Sustainability

**Lead:** U. Illinois Urbana-Champaign  
 • Future Ag, Resilience, Edge Computing, Sustainability  
 • Commodity crops and livestock



**Lead:** U California, Davis  
 • Food systems, supply chain, nutrition  
 • Post-harvest



**AIIRA**  
 AI Institute for Resilient Agriculture

**Lead:** Iowa State U.  
 • Resilient Ag, Digital twins for plants, Breeding  
 • Commodity crops



# AgAID Institute Core Members



## Specialty cropping systems on focus so far



Grapes



Tree fruits  
Apples and Cherries



Nut trees  
Almonds & Pistachios



Berries  
Blueberries (starting)



## AgAID Institute – Three major areas of impact for Ag

*How can AI help agriculture secure the future in food production?*

### Water

- Water scarcity and drought
- Climate change

**Challenge:** Water allocation



### Orchard/vineyard operations management

- Extreme weather events can cause severe crop damage and loss (e.g., frost, heat stress)

**Challenge:** Support management decisions based on data



### Labor

- Increasing production costs, and shortage in unskilled and skilled labor

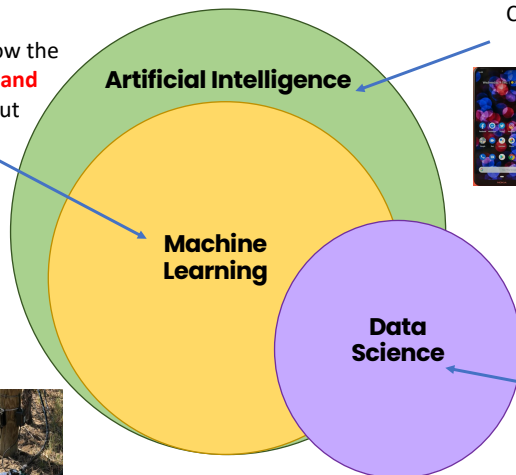
**Challenge:** Amplifying human skills and machine efficiency through a close human-AI partnership.



# What is Artificial Intelligence?

Create **models/systems** that allow the machine to **automatically learn and improve from experience** without being rigidly programmed

**Model** is a mathematical or computational **representation of a real process** that helps us make decisions **based on** patterns and relationships in the **data**



Create **intelligent machines** that imitate human reasoning and behavior



Discipline that focuses on **collecting, cleaning, analyzing and interpreting data** with the aim of extracting useful information and making informed decisions



# Grapes Cold Hardiness Prediction



$LT_{50}$  = temperature at which 50% of grape buds freeze/die

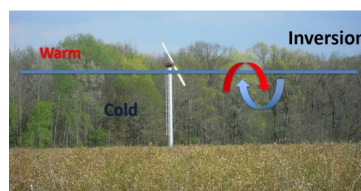
- Decreases during first part of dormancy (acclimation)
- Increases during last part of dormancy (deacclimation)

Not easily measured by farmers.

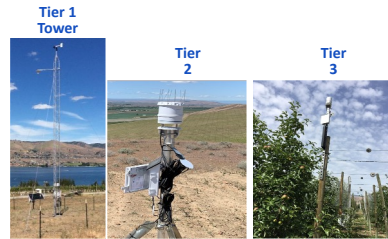
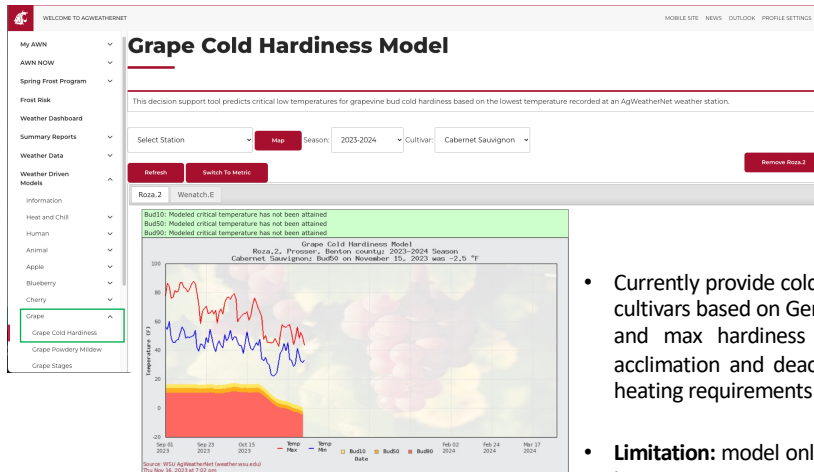
Farmers can use predictions of  $LT_{50}$  to decide whether to conduct frost mitigation operations on a given day

## Frost Mitigation

Very expensive to carry out!



# Grapes Cold Hardiness Prediction from Temperature Data

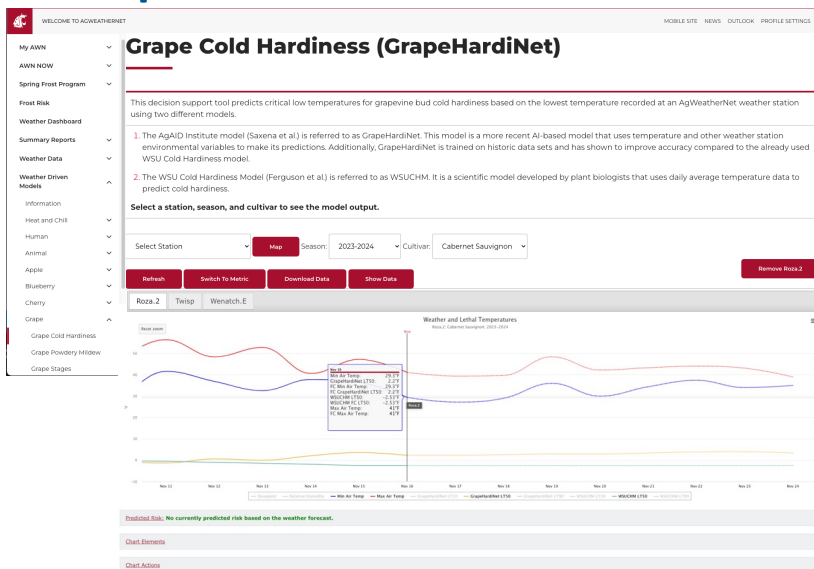


- Currently provide cold hardiness estimates for different cultivars based on Genotype-specific parameters: initial and max hardiness (DTA), temperature thresholds, acclimation and deacclimation rates, and chilling and heating requirements
- **Limitation:** model only use mean daily temperatures as input

<https://weather.wsu.edu/>



# Grapes Cold Hardiness Prediction from Weather Data

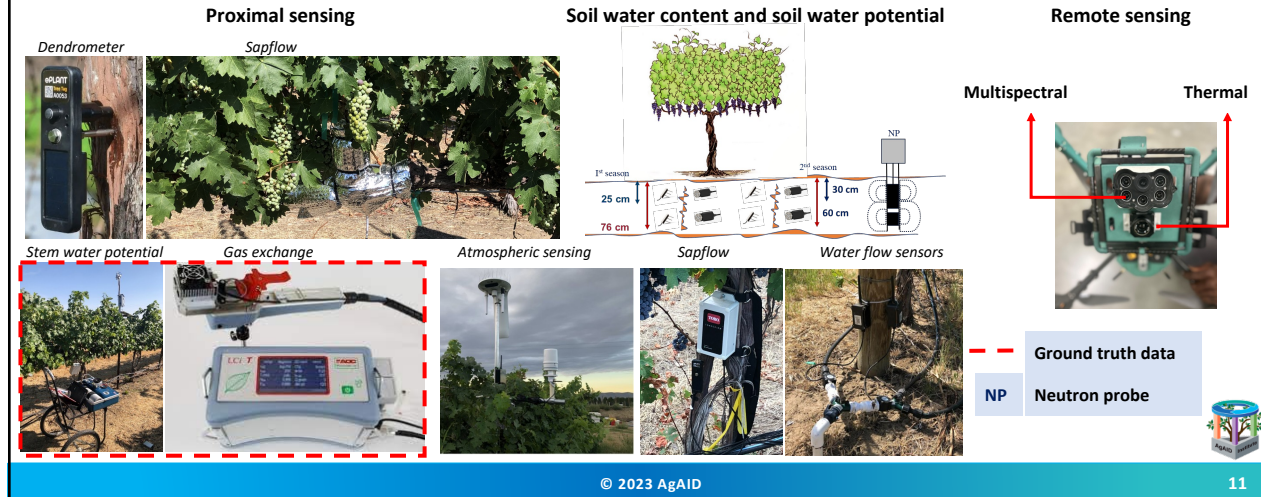


- Uses machine learning methods
- Allow for inclusion of additional weather features such as solar rad, relative humidity, dew point, etc.
- Combines data from different cultivars, so the ones with less data learn from the ones more data
- Can be used to predict budbreak and other phenological states
- Easily adaptable to other crops given crop data
- **Is in beta state (still not public)**

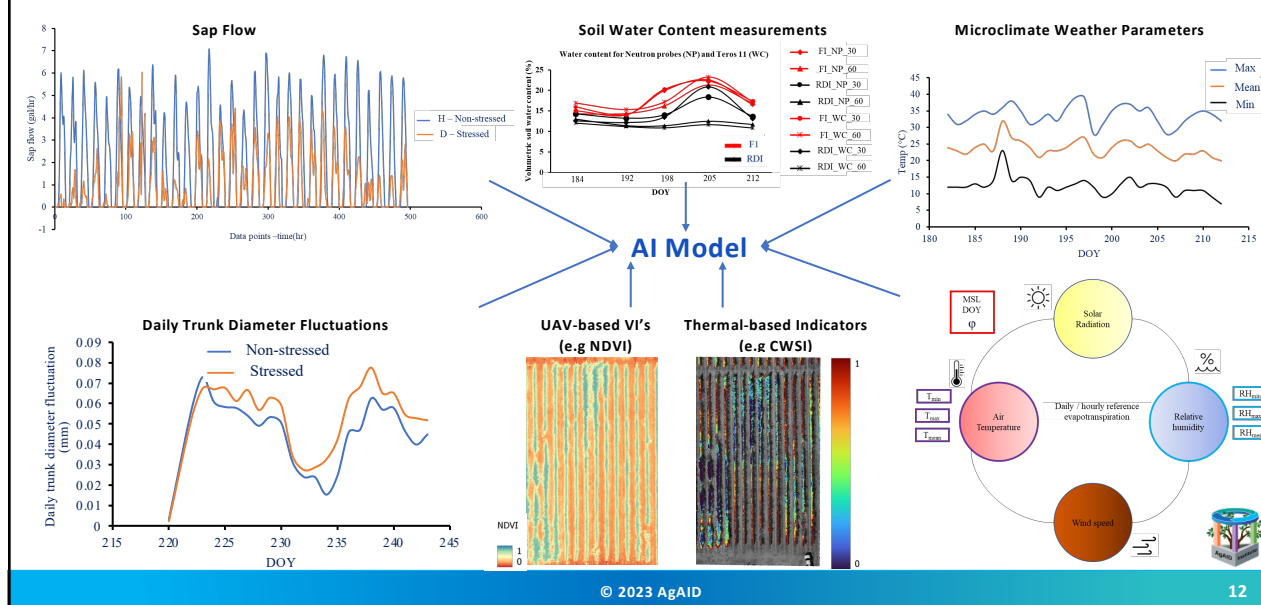


# Automated Deficit Irrigation in Grapevines (I)

**Recent Progress:** Sensing and ground truthing to understand water stress in Cabs ( 2022 and 2023 season)



# Automated Deficit Irrigation in Grapevines (II)



## Intelligent Dormant Tree Pruning



Human (expert) pruner



Robotic pruner on the WSU Prosser farm

\*Ongoing work by Joseph Davidson (OSU), Cindy Grimm (OSU), Manoj Karkee (WSU)



## Intelligent Blossom Thinning and Spraying



Flower thinning to control crop load



Robotic thinning at the WSU Prosser farm

Reuse of robotic platform for intelligent spraying



\*Ongoing work by Manoj Karkee (WSU), Joseph Davidson (OSU), Cindy Grimm (OSU)



# Heat Stress Mitigation - Apples, Grapes

- **Apple/Grape**



Heat stress on leaves    necrosis    browning    photooxidation    splitting and necrosis    Source: George Zhuang    Gambetta et al., 2021

- **Mitigation**



Conventional evaporative cooling (25 min ON/OFF)    Fogging (> 80°F continuous)    Netting    Fog-net    Evaporative cooling

- **Approach**

- Weather data driven AI based fruit/berry surface temp. models to drive the mitigation

- Heat stress cause of largest losses in WA tree fruits
- Fruit surface 16-22F more than air temp (varies by cultivar)



# Demo Farm – Smart Vineyard



# AgAID Institute – K12 Education



# AgAID Institute – Field Days & Bilingual Programs





# AgAID Institute – Undergraduate Research Internships



# Artificial Intelligence is here to stay

August 21, 2023, Seattle, WA



Senate Agriculture Chairwoman Debbie Stabenow says she expects provisions dealing with artificial intelligence in the next farm bill.



[ABOUT](#) [NEWSROOM](#) [HEARINGS](#)

FULL COMMITTEE HEARING  
**INNOVATION IN AMERICAN AGRICULTURE: LEVERAGING TECHNOLOGY AND ARTIFICIAL INTELLIGENCE**

Date: Tuesday, November 14th, 2023  
Time: 10:00am  
Location: 328A Russell Senate Office Building



For more information on AgAID, visit <https://agaid.org/>





WASHINGTON STATE  
UNIVERSITY

WSGS  
17 November 2023

## Screening Rootstocks Against the Northern Root-Knot Nematode (*Meloidogyne hapla*)

Bernadette Gagnier  
PhD Candidate  
WSU-IAREC  
Prosser, WA

wine.wsu.edu



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WASHINGTON STATE  
UNIVERSITY

### Background

#### Northern Root-Knot Nematode (*Meloidogyne hapla*)

- Soil-borne microscopic roundworm
- Adult *M. hapla* are sedentary endoparasites
- Second-stage juveniles are mobile in the soil



Second-Stage Juvenile *M. hapla*; root galls on *V. vinifera*; Adult *M. hapla*, stained red

UC Davis Nematology

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## Why this Experiment?

### Rootstock experiments dominated by other species or horticultural outcomes

- Primarily conducted on other *Meloidogyne* spp.
  - *M. hapla* is prevalent in Washington vineyards
- Increased interest in rootstock use (phylloxera)
- Support of Washington-based field trial

> J. Nematol. 1989 Jan;21(1):92-8.  
**Overwintering Stages of *Meloidogyne incognita* in *Vitis vinifera***  
 H. Melakeberhan, H. Ferris, M. V. McKenry, J. T. Gaspard  
 PMID: 19287581 PMCID: PMC2618909  
 Free PMC article

Vitis 91 (3), 19-24(2012)  
**Susceptibility of *Vitis vinifera* 'Semillon' and 'Chardonnay' to the root-knot nematode *Meloidogyne javanica***  
 L. Ransom<sup>1</sup>, B. DeCoursey<sup>2</sup>, M. Williams-Nieves<sup>1</sup> and R. J. Horvath<sup>1</sup>  
<sup>1</sup> National Wine and Grape Industry Center, Department of Primary Industries, Charles Sturt University, Wagga Wagga, Australia  
<sup>2</sup> B. Cockfield Centre, Department of Primary Industries, Charles Sturt University, Wagga Wagga, Australia

**Field Performance of Winegrape Rootstocks and Fumigation during Establishment of a Chardonnay Vineyard in Washington**  
 Katherine E. East,<sup>1\*</sup> Inga A. Zasada,<sup>2</sup> Julie Tarara,<sup>3</sup> and Michelle M. Moyer<sup>4\*</sup>  
 Abstract: In Washington, most winegrapes are grown on *Vitis vinifera*, which is susceptible to the plant-parasitic nematode *Meloidogyne hapla* and *Xiphinema americanum*. Using resistant rootstocks to manage nematodes has not been evaluated in Washington vineyards. A long-term field trial was established to evaluate the effects of soil fumigation and nematode activity on *V. vinifera* and *X. americanum* population dynamics and vine growth during vineyard establishment (first 3 years) in a naturally infested vineyard. Vine in an existing *V. vinifera* Chardonnay vineyard

**Rootstock Effects on Deficit-Irrigated Winegrapes in a Dry Climate: Vigor, Yield Formation, and Fruit Ripening**  
 Markus Keller,<sup>1\*</sup> Lynn J. Mills,<sup>2</sup> and James F. Harbertson<sup>1</sup>  
 Abstract: A rootstock trial was established in a naturally infested vineyard in Washington to evaluate the effects of rootstock on vigor, yield formation, and fruit ripening of deficit-irrigated winegrapes. The trial was established in a naturally infested vineyard in Washington to evaluate the effects of rootstock on vigor, yield formation, and fruit ripening of deficit-irrigated winegrapes. The trial was established in a naturally infested vineyard in Washington to evaluate the effects of rootstock on vigor, yield formation, and fruit ripening of deficit-irrigated winegrapes.

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## Greenhouse Screens vs Field Trials

### Greenhouse Screens

- Quick turnover
- Space
- Many rootstocks
- Reproduction factor value



### Field Trials

- Long-term performance
- Vineyard variables
- Labor intensive
- Vine performance



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## Rootstock Material

Rootstock	Attributes	Why
Chardonnay	Commonly planted white cultivar	White cultivar response to <i>M. hapla</i>
Cab Sauv	Commonly planted red cultivar	Red cultivar response to <i>M. hapla</i>
1103P	Drought and salt tolerant	Further support of success in field trial
SO4	Cool region rootstock, performs well in a range of soils	Not explored in WA long term field trial
5BB	High vigor, cooler sites on well drained clay/loam soils	Related to 101-14 and T-5C, in field trial
Minotaur	RKN resistance, easy rooting and bench grafting	Relatively new, <i>M. hapla</i> not explored
1616C	Low vigor rootstock, delayed ripening	Explored in short term WA field trial
140RU	Drought and salt tolerant, high vigor	Not explored in WA long term field trial
44-53 M	Low-moderate vigor, drought tolerant	Phylloxera tolerance, <i>M. hapla</i> not explored
99R	Moderate vigor, moderate drought and salt tolerance	Phylloxera tolerance, not explored in WA
SW	Moderate-low vigor, low drought tolerance	Similar to 101-14 Mgt, adapts to many soils

UC Davis Foundation Plant Services, Clean Plant Center, Inland Desert Nursery

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## Rootstock Material - *V. vinifera*

Rootstock	Attributes	Why
<b>Chardonnay</b>	<b>Commonly planted white cultivar</b>	<b>White cultivar response to <i>M. hapla</i></b>
<b>Cab Sauv</b>	<b>Commonly planted red cultivar</b>	<b>Red cultivar response to <i>M. hapla</i></b>
1103P	Drought and salt tolerant	Further support of success in field trial
SO4	Cool region rootstock, performs well in a range of soils	Not explored in WA long term field trial
5BB	High vigor, cooler sites on well drained clay/loam soils	Related to 101-14 and T-5C, in field trial
Minotaur	RKN resistance, easy rooting and bench grafting	Relatively new, <i>M. hapla</i> not explored.
1616C	Low vigor rootstock, delayed ripening	Explored in short term WA field trial
140RU	Drought and salt tolerant, high vigor	Not explored in WA long term field trial
M4453	Low-moderate vigor, drought tolerant	Phylloxera tolerance, <i>M. hapla</i> not explored
99R	Moderate vigor, moderate drought and salt tolerance	Phylloxera tolerance, not explored in WA
SW	Moderate-low vigor, low drought tolerance	Similar to 101-14 Mgt, adapts to many soils

UC Davis Foundation Plant Services, Clean Plant Center, Inland Desert Nursery

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## Rootstock Material - Drought Tolerance

Rootstock	Attributes	Why
Chardonnay	Commonly planted white cultivar	White cultivar response to <i>M. hapla</i>
Cab Sauv	Commonly planted red cultivar	Red cultivar response to <i>M. hapla</i>
<b>1103P</b>	<b>Drought and salt tolerant</b>	<b>Further support of success in field trial</b>
5BB	High vigor, cooler sites on well drained clay/loam soils	Related to 101-14 and T-5C, in field trial
Minotaur	RKN resistance, easy rooting and bench grafting	Relatively new, <i>M. hapla</i> not explored.
1616C	Low vigor rootstock, delayed ripening	Explored in short term WA field trial
<b>140RU</b>	<b>Drought and salt tolerant, high vigor</b>	<b>Not explored in WA long term field trial</b>
<b>99R</b>	<b>Moderate drought and salt tolerance, moderate vigor</b>	<b>Phylloxera tolerance, not explored in WA</b>
SW	Moderate-low vigor, low drought tolerance	Similar to 101-14 Mgt, adapts to many soils

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## Rootstock Material - Low Vigor

Rootstock	Attributes	Why
Chardonnay	Commonly planted white cultivar	White cultivar response to <i>M. hapla</i>
Cab Sauv	Commonly planted red cultivar	Red cultivar response to <i>M. hapla</i>
1103P	Drought and salt tolerant	Further support of success in field trial
SO4	Pool region rootstock, performs well in a range of soils	Not explored in WA long term field trial
5BB	High vigor, cooler sites on well drained clay/loam soils	Related to 101-14 and T-5C, in field trial
Minotaur	RKN resistance, easy rooting and bench grafting	Relatively new, <i>M. hapla</i> not explored.
<b>1616C</b>	<b>Low vigor rootstock, delayed ripening</b>	<b>Explored in short term WA field trial</b>
140RU	Drought and salt tolerant, high vigor	Not explored in WA long term field trial
<b>44-53 M</b>	<b>Low-moderate vigor, drought tolerant</b>	<b>Phylloxera tolerance, <i>M. hapla</i> not explored</b>
99R	Moderate vigor, moderate drought and salt tolerance	Phylloxera tolerance, not explored in WA
<b>SW</b>	<b>Moderate-low vigor, low drought tolerance</b>	<b>Similar to 101-14 Mgt, adapts to many soils</b>

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## Rootstock Material - Cooler Climates

Rootstock	Attributes	Why
Chardonnay	Commonly planted white cultivar	White cultivar response to <i>M. hapla</i>
Cab Sauv	Commonly planted red cultivar	Red cultivar response to <i>M. hapla</i>
1103P	Drought and salt tolerant	Further support of success in field trial
<b>SO4</b>	<b>Cool region rootstock, performs well in a range of soils</b>	<b>Not explored in WA long term field trial</b>
<b>5BB</b>	<b>High vigor, cooler sites on well drained clay/loam soils</b>	<b>Related to 101-14 Mgt and Teleki-5C, in field trial</b>
140RU	Drought and salt tolerant, high vigor	Not explored in WA long term field trial
M4453	Low-moderate vigor, drought tolerant	Phylloxera tolerance, <i>M. hapla</i> not explored
99R	Moderate vigor, moderate drought and salt tolerance	Phylloxera tolerance, not explored in WA
SW	Moderate-low vigor, low drought tolerance	Similar to 101-14 Mgt, adapts to many soils

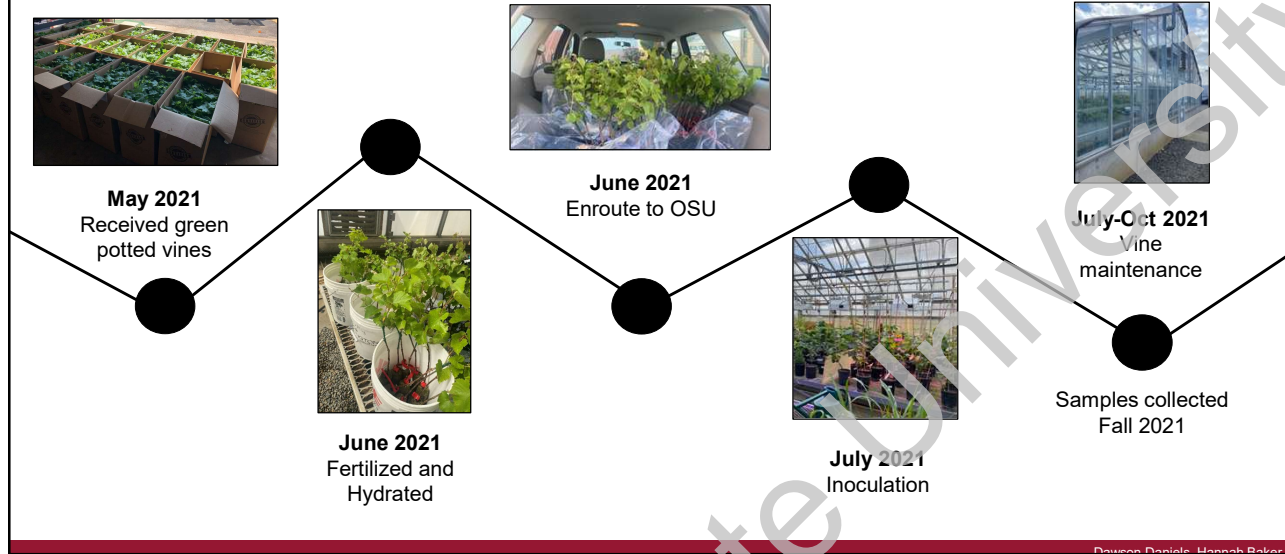
9

## Rootstock Material - RKN resistance

Rootstock	Attributes	Why
Chardonnay	Commonly planted white cultivar	White cultivar response to <i>M. hapla</i>
Cab Sauv	Commonly planted red cultivar	Red cultivar response to <i>M. hapla</i>
1103P	Drought and salt tolerant	Further support of success in field trial
SO4	Cool region rootstock, performs well in a range of soils	Not explored in WA long term field trial
5BB	High vigor, cooler sites on well drained clay/loam soils	Related to 101-14 and T-5C, in field trial
<b>Minotaur</b>	<b>RKN resistance, easy rooting and bench grafting</b>	<b>Relatively new, <i>M. hapla</i> not explored</b>
140RU	Drought and salt tolerant, high vigor	Not explored in WA long term field trial
M4453	Low-moderate vigor, drought tolerant	Phylloxera tolerance, <i>M. hapla</i> not explored
99R	Moderate vigor, moderate drought and salt tolerance	Phylloxera tolerance, not explored in WA
SW	Moderate-low vigor, low drought tolerance	Similar to 101-14 Mgt, adapts to many soils

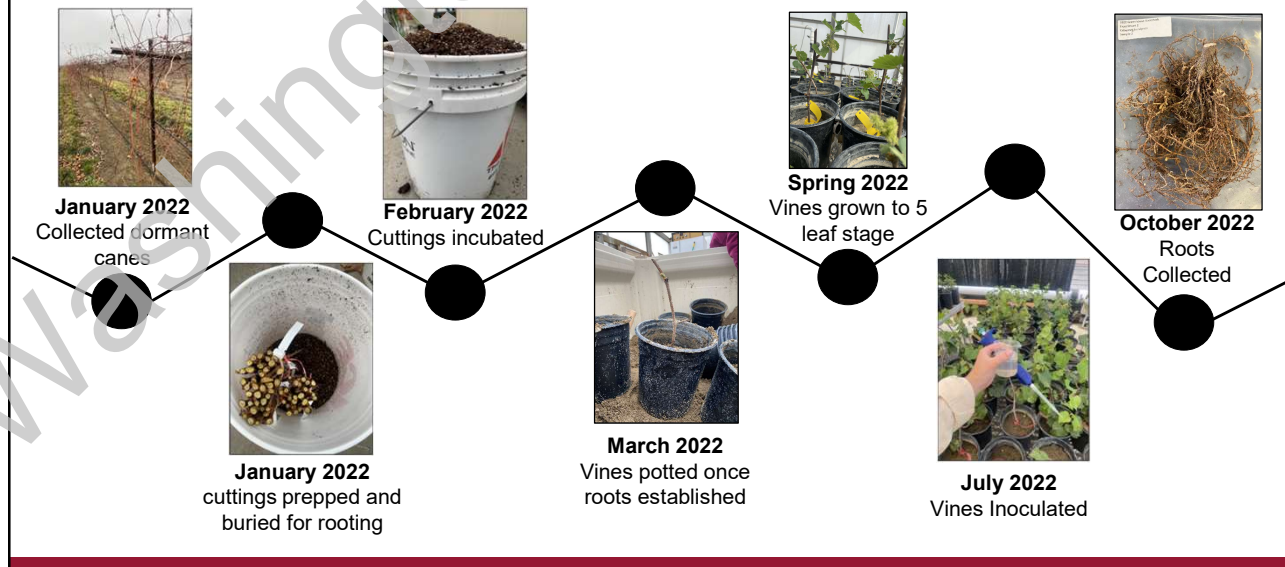
10

## Rootstock Screening: Experiment Set Up Corvallis (2021)



11

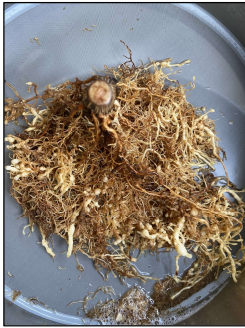
## Rootstock Screening: Experiment Set Up Prosser (2022)



12



## Processing the Samples



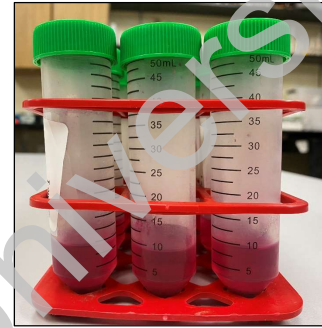
Roots bleached, shaken and eggs collected



Roots wrapped and ready to dry



Samples dyed with acid fuchsin



Samples ready for quantification under inverted microscope

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## What is Reproduction Factor?

### Reproduction Factor *M. hapla* Eggs

- $RF = \text{final nematode egg population} / \text{initial nematode population}$
- RF value  $> 1$  indicates that the plant is a good host
- RF value  $< 1$  indicates a poor host

RF = 0 (1103P)



RF > 75 (Chardonnay)



RF calculated from initial nematode population of 5000 *M. hapla* eggs/rod

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## Results - Corvallis Trial

2021 Experiment 1		
Rootstock	Average <i>M. hapla</i> eggs/g of root	R <sub>f</sub>
Chardonnay	69773.9 <sup>a</sup>	134.7 <sup>a</sup>
44-53 M	21910.9 <sup>b</sup>	34.7 <sup>b</sup>
SO4	1181.3 <sup>b</sup>	2.5 <sup>b</sup>
5BB	79.6 <sup>b</sup>	0.1 <sup>b</sup>
SW	0 <sup>b</sup>	0 <sup>b</sup>
1103P	0 <sup>b</sup>	0 <sup>b</sup>
140 RU	0 <sup>b</sup>	0 <sup>b</sup>
1616C	0 <sup>b</sup>	0 <sup>b</sup>
<i>p</i> values	<0.0001	<0.0001

2021 Experiment 2		
Rootstock	Average <i>M. hapla</i> eggs/g of root	R <sub>f</sub>
Cabernet Sauvignon	518.3 <sup>a</sup>	1.34 <sup>a</sup>
99R	28.6 <sup>b</sup>	0.1 <sup>b</sup>
Minotaur	0 <sup>b</sup>	0 <sup>b</sup>
<i>p</i> values	<0.0001	<0.0001

R<sub>f</sub> value > 1 indicates that the plant is a susceptible host

Statistics: IMP ANOVA and Tukey HSD

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## Results - Corvallis Trial

2021 Experiment 1		
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Rootstock	Average <i>M. hapla</i> eggs/g of root	R <sub>f</sub>
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<i>p</i> values	<0.0001	<0.0001

R<sub>f</sub> value > 1 indicates that the plant is a susceptible host

Statistics: IMP ANOVA and Tukey HSD

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## Results – Prosser Trial

2022 Experiment 1		
Rootstock	Average <i>M. hapla</i> eggs/g of root	R <sub>f</sub>
Chardonnay	14069.9a	17.5a
44-53 M	1073b	1.6b
SO4	98.7b	0.1b
5BB	0b	0b
SW	11b	0.01b
1103P	0b	0b
140RU	203.6b	0.3b
1616C	5.1b	0.01b
<i>p</i> values	<0.0001	<0.0001

2022 Experiment 2		
Rootstock	Average <i>M. hapla</i> eggs/g of root	R <sub>f</sub>
Cabernet Sauvignon	8144.8a	14.8a
99R	5.6b	0.01b
Minotaur	5.7b	0.01b
<i>p</i> values	0.0006	0.0033

R<sub>f</sub> value > 1 indicates that the plant is a susceptible host

Statistics: IMP ANOVA and Tukey HSD

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## Results – Prosser Trial

2022 Experiment 1		
Rootstock	Average <i>M. hapla</i> eggs/g of root	R <sub>f</sub>
Chardonnay	14069.9a	17.5a
44-53 M	1073b	1.6b
SO4	98.7b	0.1b
5BB	0b	0b
SW	11b	0.01b
1103P	0b	0b
140RU	203.6b	0.3b
1616C	5.1b	0.01b
<i>p</i> values	<0.0001	<0.0001

2022 Experiment 2		
Rootstock	Average <i>M. hapla</i> eggs/g of root	R <sub>f</sub>
Cabernet Sauvignon	8144.8a	14.8a
99R	5.6b	0.01b
Minotaur	5.7b	0.01b
<i>p</i> values	0.0006	0.0033

R<sub>f</sub> value > 1 indicates that the plant is a susceptible host

Statistics: IMP ANOVA and Tukey HSD

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## Big Picture

2022 Experiment 1			2022 Experiment 2		
Rootstock	Average <i>M. hapla</i>	R <sub>f</sub>	Rootstock	Average <i>M. hapla</i>	R <sub>f</sub>
140RU	205.6b	0.3b	140RU	205.6b	0.3b
1616C	5.1b	0.01b	1616C	5.1b	0.01b
p values		<0.0001	p values		<0.0001

**Rootstocks can host *M. hapla* but they do so at lower rates than own-rooted *Vitis vinifera*.**

plant is a susceptible host

Statistics: IMP ANOVA and Tukey HSD

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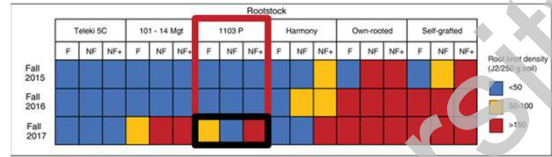
**'Resistant' and Tolerant Rootstocks**  
Very few galls and robust root systems. ↑

↓ **Susceptible Rootstocks and *V. vinifera***  
Prolific galling and reduced root system (Cab Sauv)

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## Take Home

- Greenhouse screens are fast
- Reproduction value is a useful tool
- Not all rootstocks are resistant
- Not a replacement for field trials
- Rootstocks perform better than own-rooted
- Own-rooted:
  - White Cultivars (**Chardonnay Rf > 75**)
  - vs
  - Red Cultivars (**Cabernet Rf > 7**)
- Integrated Pest Management



Field Trial Results



Houlihan et al. 2015. Photo: Michelle Meyer

## ROOTSTOCK POSTERS

**'Team Nema'**  
rootstock posters and susceptible root examples



**Fumigation and Rootstocks: Managing Plant-Parasitic Nematodes in Vineyard Riparian Scenarios**

**THE PROJECT**

**THE ROOTSTOCKS**

Rootstocks can host plant-parasitic nematodes, but they do so at lower rates than own-rooted *Vitis vinifera*. Fumigation is not a long-term PDM management solution.

**DIAPYCNEMUS DIMORPHUS**

**NORTHERN RYAN**

**FUMIGATION LONG-TERM DATA**

**VINE TISSUE NUTRIENT STATUS**

**Effect of Rootstock on Scion Nutrient Status**

**The Project**

**The Rootstocks**

Adopting rootstocks will require an adjustment in how we approach vine nutrient management.

**Vine Tissue Nutrient Status At Bloom**

**Management**

**Conclusion**

## Acknowledgments

### Advisor and Committee Members

- **Dr. Michelle Moyer – WSU**
- Dr. Inga Zasada – USDA
- Dr. Tom Collins – WSU
- Dr. Deirdre Griffin-Lahue – WSU
- Dr. Lisa Wasko DeVetter – WSU



Washington State  
COMMISSION ON  
PESTICIDE REGISTRATION  
Project #21SN005



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- Dr. Lexie McDaniel
- Maria Mireles
- Jesse Stevens

#### Zasada Lab (USDA)

- Amy Peetz
- Hannah Baker
- Lester Nunez Rodriguez
- Mckenna Platt

#### Previous WSU/USDA

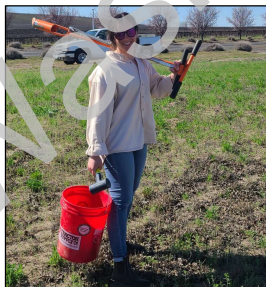
- Dr. Charlotte Oliver
- Dr. Margaret McCoy
- Dr. Catie Wram
- Dr. Katherine East
- Polet Torres



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## QUESTIONS

*M. hapla* and  
rootstocks  
articles



[bernadette.gagnier@wsu.edu](mailto:bernadette.gagnier@wsu.edu)



2019 Rootstock  
Greenhouse Screen



Field-Based Fumigation  
and Rootstock Paper



Rootstock Effects: Grape  
and Wine Composition



*M. hapla* Reproduction On  
Red Or White Cultivars



Field-Based Irrigation  
and Rootstock Article



Rootstock Effects: Vigor, Yield  
Formation, and Fruit Ripening

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